



BAFT

3RD ASIA BRIEFING | JUNE 8, 2017
SINGAPORE

Singapore Expo Convention and Exhibition Centre



PROGRAM

Thursday, June 8

12:00 – 13:30
Registration

13:00 – 13:15
Welcome

Tod Burwell
President & CEO
BAFT

13:15 – 14:00
Opening Address

Keynote Speaker
Sopnendu Mohanty
Chief Fintech Officer
Monetary Authority of Singapore

14:00 – 15:00
Fintech Innovation and Banks – A Practical Use Cases

The rapid advance of financial technology led innovation is very exciting. Banks are constantly evaluating how they could engage with these new technology such as Artificial Intelligence (AI) and Blockchain to reach out to their clients. This session will cover practical use cases of these innovative technologies in financial services industry.

Moderator
TS Shankar
Global Head of Clearing & Liquidity Products – Banks
Standard Chartered Bank

Panelists
Rajiv Desai
Senior Vice President and Head, US Operations and Sales
Pelican

Henry Roxas
Associate Director, Partnerships and Strategy
R3

15:00 – 15:30
Networking Coffee/Tea Break



Follow Along

Follow us during the Briefing via Twitter
@BAFT_Global.

If you tweet or share photos about the workshop, please add the hashtag, **#BAFT**, to your message.

15:30 – 16:30
Digitalization in Trade Finance: Taking Stock

Over the last 2 years, efforts in Digitalizing Trade Finance have been significant. Proof of Concepts ranging from solving for paper heavy Letters of Credit to use of IoT in Trade abound. Banks, Regulators, FinTechs, and Logistics Providers are all keen to drive material outcomes. The session will take stock of the progress to date from different perspectives, and equally attempt to enumerate where tangible, material success is most likely to occur.

Moderator
Vivek Gupta
Head of Trade – Greater China and North Asia
ANZ

Panelists
Farooq Siddiqi
Global Head of Trade
Standard Chartered Bank
Ross Wilkinson
Head of Global Accounts
Bolero International Ltd

16:30 – 17:30
Cybersecurity

Moderator
Tony Lulu
CIB ITO Business Conduct
Senior PM Special Projects
Standard Chartered Bank

Trends and Changes in Cyber Threats for 2017

This session will provide an update of the threat landscape with special focus on financial services and lessons learned on emerging risk mitigation strategies.

Speaker
Jon Watada
Vice President
Booz Allen Hamilton

Customer Security Program

Hear from SWIFT on the latest security status of the SWIFT services and what they are doing to further strengthen their security.

Speaker
Anand Bindumadhavan
Head of Services & Support, APAC
SWIFT

17:30
Closing Remarks

Tod Burwell
President & CEO
BAFT

17:30 – 18:30
Networking Reception

SPEAKERS

Anand Bindumadhavan

Head of Services & Support, Asia-Pacific
SWIFT

Mr. Anand Bindumadhavan heads SWIFT's services and support team in Asia Pacific and is based in Singapore. He is responsible for continuously enhancing customers' experiences and driving new business development, through the management of three teams – Sales Services, Delivery Services and Support. Mr. Bindumadhavan is part of the Asia Pacific management team at SWIFT since 2013 and he is also a member of the board of SWIFT India. Previously, he was SWIFT Asia Pacific's Head of Products, where he managed a team of experts in the area of interface and integration products, standards and business intelligence, focusing on product evolution, pre-sales and marketing.

Since joining SWIFT in 2005 in Hong Kong, Mr. Bindumadhavan has worked on major projects, covering various areas of customer service, pre-sales and products activities. His areas of expertise include Trade Services, Worker's Remittances, Funds, IT Architecture, Resilience, Messaging, FileAct, Integration, and Web Services.

Tod Burwell

President & CEO
BAFT

Mr. Tod Burwell is the President & Chief Executive Officer of BAFT. Prior to being promoted to CEO, he served as the Senior Vice President of Trade Products with oversight of all trade-related initiatives including the Global Trade Industry Council, Trade Committees, and other strategic initiatives of the organization. Mr. Burwell has over 25 years of trade, supply chain and cash management experience as a banking practitioner, as well as serving as a consultant to global corporations and suppliers of strategically integrated trade solutions. Prior to joining BAFT, Mr. Burwell was a Managing Director at JPMorgan Chase and held senior global management roles responsible for trade operations, launching the logistics business and managing global product sales for trade finance and logistics management.

Rajiv Desai

Senior Vice President and Head, US Operations
and Sales
Pelican

Mr. Rajiv Desai is Senior Vice President at Pelican with primary focus on sales, support & account management. He has in-depth experience in several industries that he acquired over last 30 years. He has held several senior level positions with increasing responsibilities and successful results with revenue increase, client satisfaction and on time and within budget deliveries. He has worked with several global corporations and banks in North America, Europe, Latin America, Asia and Australia. He has broad experience in both Physical and Financial supply chain with primary focus in payments and compliance area. He is well versed in various payment messaging formats and technology. Additionally, he blends both technology and pragmatic business experience to address key areas of focus for banks and corporate.

Vivek Gupta

Head of Trade – Greater China and North Asia
ANZ

Mr. Vivek Gupta is the Head of Trade for North Asia and Greater China for ANZ. Through roles as Global Head of Trade and Supply Chain and as Head of Trade, Asia, he built ANZ Group's Trade Business into a market leading, well respected business in Asia Pacific recognized independently by Greenwich Survey and others. Mr. Gupta is based out of Hong Kong, is a member of the BAFT Asia Council and also chairs the BAFT Asia Trade Finance Committee.

A seasoned international banker with experience in ANZ, HSBC and Rabobank, he has held senior business and

people leadership roles across Asia (India, Singapore, Hong Kong, Malaysia) and Eastern Europe (Georgia and Kazakhstan). These diverse roles have been in Global Trade, Project Finance, Structured Trade Finance, Global Custody, in Relationship Banking and in Food & Agribusiness Industry.

Tony Lulu

CIB ITO Business Conduct
Senior PM Special Projects
Standard Chartered Bank

Mr. Tony Lulu has worked for Standard Chartered Bank since 1998. His roles have included managing Technology Support Service Operations which governed the global application support Incident, Change and Problem Management processes and heading the Global Monitoring Centre which had responsibility for infrastructure, application and service monitoring. He is currently responsible for the strategic programme to strengthen cyber security of the bank's SWIFT based payments systems.

Sopendu Mohanty

Chief FinTech Officer
Monetary Authority of Singapore

Mr. Sopendu Mohanty is responsible for creating development strategies and regulatory policies around technology innovation to "better manage risks, enhance efficiency and strengthen competitiveness in the financial sector". Prior to joining MAS, he was with Citibank as their Global Head of the Consumer Lab Network and Programs, which included driving innovation programs and managing innovation labs across multiple geographies globally.

Mr. Mohanty has spent 20 years in the APAC region and held various roles in technology, finance, productivity, and business development. He was Citibank's APAC regional head of Branch operations along with heading the Consumer Innovation Lab in Singapore. He spent a significant time in Japan, where he was Citibank's Retail Business Development head and also did leadership stints in various functions within operations and technology. Globally, he played a significant subject matter expert role in driving Citibank's global smart banking program, to transform bank's physical network to digital first, smart & innovative, client centric and highly delightful customer engagement center.

Mr. Mohanty has co-authored various patented work in area of retail distribution of financial sector. He was in the list of Fintech's Most Powerful Dealmakers of 2016 by Institutional Investor.

Henry Roxas

Associate Director, Partnerships and Strategy
R3

Mr. Henry Roxas is the Trade Finance Lead at R3, responsible for defining R3's trade finance strategy and building partnerships to promote the adoption of Corda. His background is in transaction banking technology, with seven years in cash management and trade. Prior to R3, he was a Delivery Manager at ANZ, responsible for delivering payments and liquidity management across Asia. Before ANZ, Mr. Roxas has held multiple roles in business analysis, development and service management within BAML and Credit Suisse.

T S Shankar

Global Head of Clearing & Liquidity Products
Standard Chartered Bank

Mr. T S Shankar is Head of Clearing and Liquidity Products, Correspondent Banking at Standard Chartered Bank, based in Singapore. He is primarily responsible for the design and building up of client centric Clearing and Liquidity Products globally, for Correspondent Banks.

He was until recently the Regional Head of Sales for Southern Asia covering both South and South East Asia where he managed a sales team covering the Traditional Correspondent

banking which focuses on Cash / Clearing and Trade in the transaction banking area. Mr. Shankar joined the bank in 2009 from Bank of America where he worked in various roles covering Non Resident Indian business, Relationship Management and Transaction banking. He moved to Singapore in 2005 from Mumbai.

A consummate banker with over two decades of experience in the banking industry, he is active in various industry forums - including BAFT Asia Council where is he now Co-chair and is currently co-Chair of the Financial Services Committee at the American Chamber of Commerce Singapore. He was a speaker at previous Asian Banker events, Euro finance events and at the SWIFT-SIBOS conference in Geneva in 2016. He is also on the list of Leading Practitioners at Asian Banker.

Farooq Siddiqi

Global Head of Trade
Transaction Banking
Standard Chartered Bank

Mr. Farooq Siddiqi is the Global Head of Trade for Transaction Banking. Prior to this, he has had various roles as the Global Head of Product Management, Regional Head for ASEAN and, Regional Head for Middle East, North Africa and Pakistan.

Mr. Siddiqi has over 20 years of Corporate Banking experience, having worked in Corporate Relationship Management, Product Management, Cash Management, Trade Finance and Supply Chain in India, Singapore and the U.A.E. Before his move to Dubai, he was the Global Head of Supply Chain Financing based in Singapore for 4 years, where he was involved in launching the Supply Chain Financing initiative globally with particular focus on the Bank's key markets in Asia, the Middle East and Africa. Prior to Singapore, he was based in India doing a number of country roles relating to Relationship Management, Cash Management, Trade Finance and Supply Chain financing with ANZ Grindlays Bank and subsequently with Standard Chartered Bank in India.

Jon Watada

Vice President
Booz Allen Hamilton

Mr. Jon Watada is a cyber expert with more than 30 years of experience leading multimillion-dollar projects for a wide range of clients. He covers the full spectrum of cybersecurity operations including strategy development, architecture migration, security policies, insider threat mitigation, and technology roadmaps. As a technology and cyber strategist, he aligns client missions with investments, capital improvements, research scientists, commercial vendors, incubator companies, and engineers. During his career, Mr. Watada has also successfully established and operated offices internationally and in the U.S. He has built multidisciplinary teams to support clients in the commercial, civil, defense, and intelligence markets.

Ross Wilkinson

Head of Global Accounts
Bolero

Mr. Ross Wilkinson joined Bolero in May 2004 as Regional Director, Asia Pacific and has since contributed in the transition of the company to being a global leader in the handling of electronic trade finance documentation and automatic settlement across a wide variety of large Corporate and Financial Institutions. Having over 30 years in the technology and banking industry, he has held other senior executive positions including VP Asia Pacific for Compuware, a leader in software and services across industry sectors.

THANK YOU TO OUR SPONSORS

Booz | Allen | Hamilton



REGISTRATION NOW OPEN

Join us for several workshops in Asia this August.



Trade Finance Workshop

India: August 9 | Mumbai, India



Financial Crime Compliance Workshop

India: August 8 | Mumbai, India

Hong Kong: August 15 | Hong Kong