PROGRAM Atlantic Ballroom E

9:30AM – 9:40AM
Welcome Remarks
Stacey Facter
Senior Vice President, Trade Products
BAFT

9:40AM – 10:00AM
Session Outline & Expectations
Speaker
Alexander Malaket
President, OPUS Advisory Services International Inc.
Deputy Head of the Executive Committee
ICC Banking Commission

10:00AM – 10:30AM
Industry Headlines
Sound bites on what’s happening in the SCF space.
Speaker
Alexander Malaket
President, OPUS Advisory Services International Inc.
Deputy Head of the Executive Committee
ICC Banking Commission

10:30AM – 10:50AM
Morning Coffee/Tea Break

10:50AM – 11:20AM
Global Supply Chain Finance Forum (GSCFF) Update
Hear from the Chair of GSCFF on their latest initiatives.
Speaker
Christian Hausherr
Chair
Global Supply Chain Finance Forum

11:20AM – 12:00PM
Payables Finance
Legal perspective.
Speaker
Jonathan Arkins
Partner
King & Spalding LLP

12:00PM – 12:45PM
Receivables Finance
Speaker
Farhad Subjally
Head, Trade Products, Americas
Standard Chartered Bank

12:45PM – 1:45PM
Networking Lunch

1:45PM – 2:45PM
SME and Supply Chain
A deeper look into Supply Chain Finance programs for SMEs.
Moderator
Michael McDonough
Head of Product Management
Trade Finance, North America
MUFG

Panelists
Andrew Holmes
Head, North America Origination
Demica
Alexander Malaket
President, OPUS Advisory Services International Inc.
Deputy Head of the Executive Committee
ICC Banking Commission
Emy Ruiz
Vice President
Manager Global Trade Finance
Fifth Third Bank

2:45PM – 3:15PM
Blockchain for Supply Chain
Blockchain has garnered a lot of interest thanks to the early success of cryptocurrencies and the technology hype machine. This session aims at demystifying blockchain through presenting real-world production use cases in the supply chain space that drive value.
Speaker
Pramod Achanta
Vice President, Blockchain Services Leader
North America
IBM

3:15PM – 3:30PM
Wrap Up and Q & A
Alexander Malaket
President, OPUS Advisory Services International Inc.
Deputy Head of the Executive Committee
ICC Banking Commission

All Supply Chain Finance Workshop attendees are invited to join the Innovation Showcase and the Opening Reception of the 29th Annual Conference on International Trade, immediately following the Workshop.

3:30PM – 5:30PM
Innovation Showcase
Atlantic Ballroom Foyer
Take an in-depth look at innovative trade related solutions in the market today. Hear from trade consortia and providers as they demonstrate their solutions in 25 min sessions. You are invited to attend as many demonstrations as you are able to, moving from one station to the next.

5:30PM – 6:30PM
Opening Reception
Atlantic Ballroom Foyer

Wi-Fi is available during the workshop. Sponsored by BNY MELLON
**SPEAKER BIOS**

**Pramod Achanta**  
**Vice President, Blockchain Services Leader**  
**North America**  
**IBM**

Mr. Achanta provides strategic advice and execution support on blockchain technologies to leading financial services participants. He is also responsible for developing innovative solutions leveraging IBM’s blockchain and cognitive capabilities for the financial services industry. Mr. Achanta is a proven leader with a successful track record of delivering complex solutions in a fast-paced business environment. With his in-depth understanding of the business and technology challenges for self-side, buy-side and market infrastructure firms, Mr. Achanta managed several transformation initiatives. Prior to joining IBM, Mr. Achanta worked for Capco, BearingPoint and Citigroup and its affiliates performing various senior roles.

**Christian Hausherr**  
**Chair**  
**Global Supply Chain Finance Forum**

Mr. Hausherr is the European Product Head of Supply Chain Finance for Deutsche Bank’s Payables Finance solution, bringing to the role over 20 years of experience in banking, in-house consulting and product management for cash management and supply chain finance. He spent his career within Deutsche Bank in various divisions and regions, mostly spanning across Europe and the Transaction Banking business. He has worked in Germany, The Netherlands, Great Britain, Spain, the U.S., as well as in India and Uganda on corporate social responsibility assignments in the financial and educational sector.

**Andrew Holmes**  
**Head, North America Origination**  
**Demica**

Mr. Holmes joined Demica in 2018 to open the U.S. office and heads up Origination in North America. He previously worked for Barclays where he led the Trade and Working Capital team in the Americas, after having spent seven years in London in a variety of trade finance roles.

**Alexander Malaket**  
**President, OPUS Advisory Services International Inc.**  
**Deputy Head of the Executive Committee**  
**ICC Banking Commission**

Mr. Malaket, CITP, is the President of OPUS Advisory Services International Inc., in Canada, and Founder and Managing Director of Trade Finance Associates Pte in Singapore. He is recognized internationally as a specialist and senior consultant in international trade and trade finance, having advised top-tier financial services, corporate, government and international institution clients across the globe, and having developed and delivered a variety of training seminars on an international basis. Mr. Malaket serves as a member of the Executive Committee and Technical Advisor to the ICC Banking Commission in Paris, as Secretary/Treasurer of the World Trade Centre in Winnipeg and is a long-time member of the Toronto Regional Board of Trade/ World Trade Centre, as well as a member of the SWIFT/ICC Industry Education Group on the Bank Payment Obligation. Mr. Malaket is a member of the Board of Directors of the Forum for International Trade Training, Ottawa, Canada. Mr. Malaket is the author of “Financing Trade and International Supply Chains”, published by Gower/Ashgate UK.

**Michael McDonough**  
**Head of Product Management, Trade Finance, North America**  
**MUFG**

Mr. McDonough has been with MUFG Union Bank, N.A. in New York since 2016 as Head of Trade Finance Product Management for the Americas Transaction Banking team. Previously, he spent four years with HSBC’s Global Trade & Receivables Finance group, both in San Francisco leading the bank’s West Coast corporate trade sales efforts and prior to that in New York as North America regional head of Global Trade and Receivables Finance Product management. From 2004-2012, he served as Global Product Head of BNY Mellon’s Trade Finance business, also serving in several sales and business development capacities, while he was there.

**Emy Ruiz**  
**Vice President**  
**Manager Global Trade Finance**  
**Fifth Third Bank**

Ms. Ruiz currently oversees the bank’s global trade team responsible for managing liquidity solutions for the bank’s clients. She has over 30 years of banking experience, with 20 years in global trade finance management, responsible for open account solutions, trade finance, traditional trade, portfolio management, risk mitigation and product development. She has held various leadership positions in credit, commercial, corporate and international sales, with various financial institutions with vast domestic and international capabilities, including Southeast Bank, First Union and Regions Bank. She is very active in various international Chambers, United Way and Liga Contra El Cancer.

**Stacey A. Facter**  
**Senior Vice President, Trade Products**  
**BAFT**

Ms. Facter is responsible for managing all the BAFT’s activities related to trade products and serves as the primary subject matter expert for trade issues, overseeing and managing BAFT’s trade councils, committees and working groups and helps members develop guidance tools for the trade industry. She serves as a public spokesperson for the organization to stakeholders, regulators and policy makers on industry matters affecting the international trade finance community and is BAFT’s primary technical resource for trade related education and training. Ms. Facter has more than twenty-five years of experience in international banking, including over twenty years with JP Morgan Chase Bank, covering emerging markets, international trade finance, cash and risk management, and securities collateral management.

**Farhad Subjally**  
**Head, Trade Products, Americas**  
**Standard Chartered Bank**

Mr. Subjally is the Regional Head of Trade Product Management for the Transaction Banking business at Standard Chartered based in New York. His focus is on documentary and open account trade products and services delivering sustainable value to the bank’s institutional clients for their global trade finance requirements. He has been with Standard Chartered for five years. Prior to joining the bank, he was with American Express Bank, where he held a number of product sales roles in the UK and the Middle East. Mr. Subjally is also chair of the BAFT Financial Supply Chain Committee.
Our Company Page Is Now Live!

Follow us on LinkedIn for timely updates:

www.linkedin.com/company/baft-aba

or simply search for BAFT

SAVE THE DATE

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>2019 BAFT Conferences and Workshops</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Financial Crime Compliance Forum</td>
<td>December 5</td>
<td>Beijing, China</td>
</tr>
<tr>
<td>Financial Crime Compliance Workshop</td>
<td>December 10</td>
<td>Seoul, South Korea</td>
</tr>
<tr>
<td>Financial Crime Compliance Workshop</td>
<td>December 12</td>
<td>Singapore</td>
</tr>
<tr>
<td><strong>2020 BAFT Conferences and Workshops</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Global Annual Meeting - Europe</td>
<td>January 13-15</td>
<td>Frankfurt, Germany</td>
</tr>
<tr>
<td>Trade Finance Workshop</td>
<td>January 20</td>
<td>Mumbai, India</td>
</tr>
<tr>
<td>Financial Crime Compliance Workshop</td>
<td>January 21</td>
<td>Mumbai, India</td>
</tr>
<tr>
<td>Respondent’s Playbook – LATAM</td>
<td>February</td>
<td>LATAM</td>
</tr>
<tr>
<td>Southeast Trade Finance Workshop</td>
<td>February 13-14</td>
<td>Tampa, Florida</td>
</tr>
<tr>
<td>Canada Trade Finance Workshop</td>
<td>February 20-21</td>
<td>Toronto, Canada</td>
</tr>
<tr>
<td>Global Payments Conference</td>
<td>February 27-28</td>
<td>New York, New York</td>
</tr>
<tr>
<td>MENA Bank to Bank Forum</td>
<td>March 18-19</td>
<td>Dubai, United Arab Emirates</td>
</tr>
<tr>
<td>North America Annual Meeting</td>
<td>May 3-6</td>
<td>Orlando, Florida</td>
</tr>
<tr>
<td>Regional Bank Conference</td>
<td>June</td>
<td>Chicago, Illinois</td>
</tr>
<tr>
<td>West Coast Trade Finance Workshop</td>
<td>July</td>
<td>Los Angeles, California</td>
</tr>
<tr>
<td>12th Global Councils Forum (Invite Only)</td>
<td>October 4</td>
<td>Boston, Massachusetts</td>
</tr>
</tbody>
</table>

Follow us on Twitter @BAFT_Global

and share your experience from today’s workshop using #BAFT #SupplyChain