BAFT NORTH AMERICA
ANNUAL CONFERENCE
MAY 6–9, 2018 | ORLANDO, FLORIDA

At the Crossroads:
Anticipate. Adapt. Evolve.
**General Sessions / Networking Dinners / Future Leaders Graduation**
Grand Cypress D-F

**Opening Reception**
Portico West

**Breakfasts / Lunch / Lunch and Learn**
Grand Cypress G-I

**Special Interest Workshops**
Regency Hall 1

**Bilateral Meetings**
Refer to page 10 for bilateral meeting rooms
SUNDAY, MAY 6, 2018

7:00AM – 7:30AM
BAFT Golf Shotgun Tournament Breakfast
Cart Staging Area
Sponsored by
BNP PARIBAS

7:30AM – 12:00PM
BAFT Annual Golf Shotgun Tournament
New Course

10:00AM – 12:00PM
NEW! BAFT Outdoor Wellness Activity
Lakeside Casita
A new alternative casual networking event before the conference programming begins! Join your colleagues and fellow attendees for an hour of yoga session and/or kayak around the lake.

12:00PM – 6:00PM
BAFT Registration Open
Grand Cypress Foyer

11:00AM – 6:30PM
Bilateral Meetings and Networking
The Annual Conference has been an excellent venue to network with peers, colleagues and clients. We recognize this need and have exclusive times during the conference dedicated for bilateral and small group meetings. We request attendees conduct meetings strictly during these times, or before/after the session programming each day. Refer to page 10 for bilateral meeting rooms.

6:30PM – 7:30PM
Opening Night Reception
Grand Cypress Foyer
Sponsored by
Deutsche Bank

7:30PM – 10:00PM
Opening Night Dinner
Featuring the 2018 Future Leaders Class Graduation Ceremony
Grand Cypress D-F
Sponsored by
BNY MELLON

BAFT recognizes and supports the need to invest in the next generation of banking leadership. While individual institutions invest in leadership development for high potential employees, the mission of the BAFT Future Leaders Program is to engage future leaders in solving common industry challenges.

Congratulations to the Future Leaders
CLASS OF 2018

Big Data & Artificial Intelligence
PROJECT SPONSOR: Suresh Subramanian, BNP Paribas
PROJECT MENTOR: Ryan Zagone, Ripple
Oz Akdeniz, Australia and New Zealand Banking Group (ANZ)
Kit Lin, Barclays
Renny Narvaez, BNY Mellon
Janice Durisin, Deloitte
Beatrice E. Lee, HSBC Bank
Adriaan Bellaart, ING Bank NV
Agharza Bakhshiyev, Kapital Bank
Hiren Shah, Pelican

Cyber Security Threats & Defenses
PROJECT SPONSOR: Stephanie Wolf, Bank of America Merrill Lynch
PROJECT MENTOR: Daniel Bendersky, Finastra
Melissa Gomes Ribeiro, Bank of America Merrill Lynch
Steve Darnell, BMO Capital Markets
Kerim Yebazi, Deutsche Bank AG
William M. Santoro, IBM
Bret Berta, Fidelity National Information Services Inc. (FIS)
Adam Hanke, Natwest/RBS
Andrew Smart, Scotiabank
Nimesh Avantha, Standard Chartered Bank

Respondents’ Playbook
PROJECT SPONSOR: Craig Weeks
PROJECT MENTOR: Natalia Nobre, Scotiabank
Karen Sabioni Oliveira, BNP Paribas
Karen Veslemøy Hveem, Danske Bank
Dario J. Sanchez, Fulton Financial Corporation
Allison Vara, JPMorgan
Joëlle Schmidt, Zürcher Kantonalbank (ZKB)
Kristin Francis, PNC Bank NA
Cristina Thome Certucha, Société Générale
Marcus Jacobsson, Swedbank AB

Transaction Banking Recruitment Video
PROJECT SPONSOR: Michael Hogan, MUFG
PROJECT MENTOR: Stephanie Palmer, HSBC Bank
Aoun Al Aoun, Arab Bank Plc
Elle Medlege, Banque Libano-Française
Monica Couret, BBVA
Poppy Biswal, KeyBank National Association
Pani Orits, Santander UK
Charlotte Kissmeyer, Skandinaviska Enskilda Banken AB (SEB)
Janna Webskowski, US Bank
# PROGRAM

## MONDAY, MAY 7, 2018

Wi-Fi is available during the conference
*Sponsored by Fi**TH**IRD BANK*

Sli.do, an interactive Q&A and audience polling system, is available during the conference.
*Sponsored by ING*

### Q&A and Audience Polling
*Sponsored by WELLES FARGO*

### 6:30AM – 7:45AM
**BAFT 5th Annual 5K Fun Run/Walk**
Gather at the Grand Cypress Patio area
*Sponsored by TD*

### 7:15AM – 8:30AM
**Networking Breakfast**
*Grand Cypress G-I*
*Sponsored by UBS*

### 7:15AM – 5:00PM
**BAFT Registration Open**
*Grand Cypress Foyer*

### 8:30AM – 8:50AM
**Welcome**
*Grand Cypress D-F*

- Kimberly Burdette
  - Chairman of the Board, BAFT
  - SVP and Manager, International Financial Institutions
  - PNC Bank NA
- Amy Sahm
  - Conference Program Co-Chair
  - SVP and Manager, International Group
  - Fulton Financial Corporation
- Nick Smit
  - Conference Program Co-chair
  - Managing Director and Head of FI - North America
  - ING
- Tod Burwell
  - President and CEO
  - BAFT

### 8:50AM – 9:10AM
**BAFT Global Update**
*Grand Cypress D-F*

- **Speaker** Tod Burwell
  - President and CEO
  - BAFT

### 9:10AM – 9:40AM
**Keynote Address**
*Grand Cypress D-F*

- **Keynote Speaker** Chris Campbell
  - Assistant Secretary for Financial Institutions
  - U.S. Department of Treasury

### 9:40AM – 9:50AM
**Nominating Committee**
*Grand Cypress D-F*

- **Presenter** John Ahearn
  - BAFT Chair, Nominating Committee
  - Global Head of Trade
  - Citi

### 9:50AM – 10:20AM
**Geopolitics – The Weaponization of Trade**
*Grand Cypress D-F*

With the prospect of a looming trade war between China and the U.S., the pressures on the global trading system have intensified. This presentation looks at the conflict between economic nationalism and a global trading system that has relied on multilateralism over the past 30 years. The use of trade as a vehicle for achieving strategic national objectives tips trade towards politics rather than in economics and finance where it belongs.

- **Speaker** Dr. Rebecca Harding
  - Independent Trade Economist
  - CEO, Coriolis Technologies

### 10:20AM – 10:40AM
**Morning Coffee Break**
*Grand Cypress Foyer*
*Sponsored by SOCIETE GENERALE*

### 8:50AM – 9:10AM
**INTERACTIVE Q&A AND AUDIENCE POLLING**
Go to Slido.com
Event code #ING
10:40AM – 11:10AM
Strengthening Global Growth – Implications for the U.S. Dollar
Grand Cypress D-F

The U.S. dollar is facing a double threat represented by a long term, secular trend appreciation that is looking long in the tooth (and therefore prone to reversal) as well as an improving global economic climate that may compel investors to allocate more capital to growing economies in Europe and Asia. What implications can we draw for the dollar from the changing global environment and what does it mean for the U.S. business sector?

Speaker
Shaun Osborne
Managing Director and Chief Currency Strategist
Scotiabank

11:10AM – 12:10PM
Next Generation Payments Landscape and Potential Disruption
Grand Cypress D-F

What’s the current status and progress that has been made by new and potentially disruptive players? This session will compare and contrast views of the market from the Canadian and U.S. perspectives, summarize the various real-time payment initiatives under way, and highlight current opportunities and threats.

Moderator
Stephanie Wolf
Head of Global Financial Services
Company Transaction Services Sales
Bank of America Merrill Lynch

Panelists
Marjan Delatinne
Global Head of Banking
Ripple

Keith Gilroy
Director, Strategic Relationships
SWIFT

Kenneth Wong
Head of GTB Product Strategy and Innovation
TD Bank

12:10PM – 12:50PM
Future Leaders Project Presentation Part 1: Cybersecurity, Threats and Defenses; and Big Data and Artificial Intelligence
Grand Cypress D-F

The Future Leaders Program project teams worked to address common challenges faced across transaction banking. Listen to two of four project teams as they provide a summary of their findings and recommendations for the industry. The other two project teams will present their findings and recommendations tomorrow.

Project Team:
Cybersecurity, Threats and Defenses

Project Team:
Big Data and Artificial Intelligence

12:50PM – 2:00PM
Lunch and Learn
Grand Cypress G-I

Lunch is included with your registration. You may enjoy lunch with your peers, or have lunch at one of the special tables to discuss hot topics in the industry with experts in the field. Each lunch and learn table of 10 will cover one industry topic of interest. Seats are limited and on a first-come, first-served basis. If you have not reserved your seat, please sign up to join a lunch and learn table at the BAFT registration desk. See below for table topics.

Lunch and Learn Table 1
Payment Fraud Detection and Prevention: What Banks and Financial Institutions Need to Know

Learn about how high value payments networks have been compromised in order to effect fraud across wire rooms and correspondent banking operations. Take a deep dive into how artificial intelligence, including natural language processing and machine learning techniques, can address this clear and present risk.

Hosted by
Pelican

Lunch and Learn Table 2
Guarantees/SBLCs Blockchain: Moving from POC to Commercialization

A shared ledger, which could be relied on as the single source of truth for the existence and status of a bank guarantee, could resolve physical documentation management challenges, tracking and reporting issues, while acting as a catalyst for standardization. In an ecosystem where three parties (the importer, the bank, and the exporter) participate in the creation, management and expiry of a common instrument, a blockchain solution could provide the optimal medium for facilitating the necessary flow of information, while balancing the competing needs of transparency and confidentiality.

Hosted by
ANZ

Lunch and Learn Table 3
In Search of Efficiency: How Intelligent Process Automation Will Transform Trade Banks

In a drive to maximize efficiency within trade banks, the industry has begun embracing elements of intelligent process automation, including artificial intelligence, robotic process automation, machine learning, and natural language processing. Banks and FinTechs are combining these new technologies in innovative ways, creating new services from chatbots to intelligent data capture platforms. These innovations are also being leveraged for “RegTech” solutions, like the automation of red flags during a transaction and reduction of false positives using artificial intelligence. How is your bank taking advantage of these burgeoning technologies and what impact do you think they will have on the trade finance landscape?

Hosted by
CGI
2:00PM – 6:00PM
**Special Interest Workshops**
*Regency Hall 1*

Join subject matter experts during these special interest topics affecting the industry today. Workshops are smaller in size for an interactive dialogue between the speakers and attendees.

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2:00PM – 2:50PM
**Untapped Revenue Potential in Global Payments**
An educational discussion on how regional banks can access untapped revenue sources via global payments using technology and information. In addition, learn techniques to help you become a payments expert in your region, help you stay relevant, and grow your relationships with clients. Finally, we will discuss big-picture trends and new developments in global payments.

* Speakers
  - Byard P. Bridge, Jr.
    SVP, Global Payment Sales
    INTL FCStone
  - Sue-Ellen Speight
    SVP, Global Payment Sales
    INTL FCStone
  - Katherine Mueller
    VP, Global Payment Sales
    INTL FCStone

* Hosted by
  INTL FCStone

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3:00PM – 3:50PM
**Payments in Seconds: Enabling the Internet of Value**
This session will feature a live interactive demo followed by an open Q&A.

* Speakers
  - Priya Pandit
    Director of Client Solutions
    Ripple
  - Jinal Surti
    Director of Product Marketing
    Ripple

* Hosted by
  ripple

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4:00PM – 4:50PM
**University of Washington's Global Bankers Program (UW-GBP)**
Learn how this two-week academically rigorous and highly topical program in Seattle and San Francisco can provide relevant development opportunities for high potential bankers from around the globe.

* Speaker
  - Jean Choy
    Associate Dean of Executive Education and International Initiatives
    UW Foster School of Business

* Hosted by
  UW Foster School of Business

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5:00PM – 6:00PM
**DLT and Trade Finance: Reports from the BAFT Innovation Council Working Groups**
Catch up on the progress of the Distributed Ledger Payment Commitment (DLPC) Working Group, which is developing technological and business best practices for the implementation of an interoperable DLPC building block. Then hear from the Master Risk Participation Agreement (MRPA) Smart Contract Working Group about the benefits and main functionalities of an MRPA smart contract on the distributed ledger.

* Distributed Ledger Payments Commitment Working Group Report
* Speakers
  - Kittredge Carswell
    VP, Trade and Supply Chain
    CGI Group
  - Ranga Krishnan
    VP, Technology
    Skuchain
* Master Risk Participation Agreement (MRPA) DLT/Smart Contract Project
* Speaker
  - Sead Muftic
    CEO
    BIX Security Corporation

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2:00PM – 6:00PM
**Bilateral Meetings and Networking**
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6:00PM – 7:00PM
**Networking Reception and Awards Event**

* Portico Patio

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TUESDAY, MAY 8, 2018

Wi-Fi is available during the conference
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Fifth Third Bank

Sli.do, an interactive Q&A and audience polling system, is available during the conference.
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ING

7:00AM – 8:30AM
Networking Breakfast
Grand Cypress G-I
Sponsored by
HSBC

7:00AM – 5:00PM
BAFT Registration Open
Grand Cypress Foyer

8:30AM – 8:40AM
Welcome
Grand Cypress D-F
Tod Burwell
President and CEO
BAFT

8:40AM – 9:25AM
The Outlook for the North American Economy
Grand Cypress D-F
The U.S. and the world have been in a historically slow recovery for the 10 years since the end of the Great Recession, but change is in the air. New pro-growth policies have spurred optimism in both consumers and businesses, and the economy is starting to break out of its slow-motion grind. However significant demographic and workforce challenges are likely to keep growth from returning to levels seen in previous recoveries. The Canadian economy was the strongest in the G-7 last year. Although growth is expected to cool somewhat in 2018, the economy remains solid except for the nagging risk of a housing bubble. The presentation will examine developments in consumption, housing, manufacturing, trade and employment, and what effects the current administration’s policies could have.

Speaker
Dan North
Chief Economist
Euler Hermes North America

9:25AM – 10:15AM
Trade Finance Bank Report Card: The Client’s Perspective
Grand Cypress D-F
A view on the state of trade, covering topics ranging from geo-political activities and risk mitigation tools to driving efficiencies and tax law changes, from the client’s perspective.

Moderator
John Ahearn
BAFT Chair, Nominating Committee
Global Head of Trade
Citi

Panelists
Doug Gerstle
Assistant Treasurer
The Procter & Gamble Company
Robert Mermelstein
Director/Treasurer
Amcor Limited

10:15AM – 10:35AM
Morning Coffee Break
Grand Cypress Foyer
Sponsored by
BNP Paribas

10:35AM – 11:15AM
Financial Regulatory Reform: Challenges and Opportunities for FI Coverage
Grand Cypress D-F
Both the Basel Committee and the U.S. Treasury Department are once again looking at regulatory updates and reforms. The reforms are both a challenge to banks but also an opportunity. What are the latest developments with the regulatory reforms in the USA? What will the implications be for foreign banks operating in the USA? How will that impact the regional banking community? What would it mean for liquidity management across the banking sector? What are the implications for debt capital markets? Where are we with the latest update of the Basel rules? Will this have a disproportionate impact for the foreign banks? What implications does this have for FI coverage more generally?

Speakers
April Frazer
Managing Director, Global Head of Banks
Financial Institutions Group
Wells Fargo & Company
Gerald Walker
CEO, ING Americas
ING
11:15AM – 12:05PM
Payment Icebergs and Mountains: What’s Beneath the Surface or Above the Clouds?
Grand Cypress D-F

What “om” is to yoga, “transparency” has become to payments. It is our beginning and our end, the sound of our universe. In this session, our esteemed panel of payment professionals will review the newest changes to the compliance landscape, including the new BAFT FATF Guidance, the impact of the new European PSD2, FTR and GDPR protections, and other regulatory changes that impact all of our businesses, both domestic and international.

Moderator
Vinay Prabhakar
Head of Market Strategy, Payments
Finastra

Panelists
Maura Liconte
Deputy Head of Financial Crime Investigations
Deutsche Bank

Gary Stein
Deputy Assistant Director for Cards, Payments, and Deposits Markets
Consumer Financial Protection Bureau

12:05PM – 12:45PM
Future Leaders Project Presentation Part 2: Respondents’ Playbook and Transaction Banking Recruitment
Grand Cypress D-F

The Future Leaders Program project teams worked to address common challenges faced across transaction banking. The final two project teams will provide a summary of their findings and recommendations for the industry.

Project Team:
Respondents’ Playbook

Project Team:
Transaction Banking Recruitment

12:45PM – 2:00PM
Lunch Address
Grand Cypress G-I

Sponsored by

PNC

Featured Speaker
Antony Phillipson
British Consul General, New York
Her Majesty’s Trade Commissioner for North America

2:00PM – 6:00PM
Special Interest Workshops
Regency Hall 1

Join subject matter experts during these special interest topics affecting the industry today. Workshops are smaller in size for an interactive dialogue between the speakers and attendees.

2:00PM – 2:50PM
Intelligent Trade Data Digitization, and Effective Trade Based Money Laundering Prevention using AI & NLP
Workshop will cover practical use cases of digitization of trade documents to undertake intelligent data matching between the different instruments, then progressing on to applying global red flag indicator checks for Trade Based Money Laundering (TBML) on the digitized data. Speakers will discuss the role of technological advancements such as artificial intelligence, machine and self-learning, and robotics to increase data quality, along with document digitization capability by combining natural language processing with optical character recognition tools. The session will look specifically at Intelligent TBML checks such as dual used goods, vessel tracking, invoice and trade document matching, embargo country checks, and more.

Speaker
Rajiv Desai
SVP Head of U.S. Operations and Sales
Pelican

Hosted by

3:00PM – 3:50PM
Driving Innovation in Corporate Payments with Open Banking and Real-Time Payments
Today’s competitive landscape is changing at a rapid pace, causing banks to rethink their business models to meet customer demand for instantaneous, digitally connected payment services. Innovations in APIs and the launch of real-time payments are transforming person-to-person payments. But how can banks capitalize on these innovations to deliver connected banking services to their corporate clients as well? Participate in a discussion with industry expert Daniel Bendersky on how banks can seize the opportunity to modernize their corporate banking infrastructure, and experience first-hand a demonstration of these capabilities.

Speaker
Daniel Bendersky
Head of Transaction Banking Presales
Finastra

Hosted by

FINAstra
4:00PM – 4:50PM
How Fintechs and Banks are Working Together to Help Global Treasury Teams Manage Cross Border Payments

In an ever changing global landscape, Flywire is working alongside partner banks such as Commerce Bank to help global treasury teams manage and grow their international customer base. Please join us to learn how collaboration between FinTechs, banks, and corporate treasury teams is more important than ever.

Speaker
Nick Rocco
Account Executive
Flywire

Hosted by
flywire

5:00PM – 5:50PM
I-SO-What! Millions of Dollars in Investment, Countless Hours of Deliberation, over 12 years in the Making, For What?

This session will bring together industry experts to discuss the pros and cons of this payment standard, how SWIFT plans to rope together the many independent country-specific developments into harmonious accord, and explore several proposed options for bringing the standard to life.

Moderator
Rajiv Desai
SVP Head of US Operations and Sales
Pelican

Panelists
Jim McDade
Head of Product Management
The Clearing House

Bernd Waizenhoefer
Head of USD Clearing and Commercial Payments
Deutsche Bank

7:00PM – 10:00PM
Gala Dinner
Grand Cypress D-F

The Gala Dinner is open to all conference attendees.

Sponsored by

Standard Chartered

Featured Speaker
Todd Schofield
Worldwide Industry Lead for Financial Services
Apple

Todd Schofield with Apple will speak about the digital age of Financial Services followed by a “Fireside Chat” with Peter Zotos, Managing Director, Head of Correspondent Banking, Transaction Banking, Americas, Standard Chartered Bank.

WEDNESDAY, MAY 9, 2018

Wi-Fi is available during the conference
Sponsored by

Fifth Third Bank

Sli.do, an interactive Q&A and audience polling system, is available during the conference.
Sponsored by

ING

Q&A and Audience Polling
Sponsored by

Wells Fargo

7:15AM – 8:30AM
Networking Breakfast
Grand Cypress Foyer

7:15AM – 11:00AM
BAFT Registration Open
Grand Cypress Foyer

8:30AM – 8:45AM
Welcome
Grand Cypress E-F

Keynote Speaker
Andrew P. Bateman
President, Corporate Liquidity and Bank Treasury
FIS
The Future of Trade
Grand Cypress E-F

Are you optimistic about the direction of trade? This session will discuss diverse topics on where the banking industry’s headed with respect to trade, including the role of DLT and other technological applications on trade, collaboration with non-bank FIs and provider institutions, new industry project initiatives such as Project Wilson, and more.

Moderator
Madhav Goparaju
Senior Expert
McKinsey & Company

Panelists
Nancy Amert
Director, Trade Innovation Lab
CGI

Booshan Rengachari
President and CEO
SwapsTech

Farhad Subjally
Director, Trade Product Management — Americas
Standard Chartered Bank

Cybersecurity and Practical Approaches to Defense
Grand Cypress E-F

What keeps us up at night? This session will provide an update on the fraud landscape, discuss next generation fraud initiatives, best practices, strategic and tactical initiatives, plus recommendations from participants and panel experts.

Moderator
Mark Nicholson
Principal
Deloitte

Panelists
Adam Bulava
Executive Director of Cyber Exercises and Social Engineering
JPMorgan Chase

Rajiv Desai
SVP Head of U.S. Operations and Sales
Pelican

Brian Hansen
Intelligence Officer for Asia-Pacific
FS-ISAC

Closing Remarks
Grand Cypress E-F

Nick Smit
Conference Program Co-chair
Managing Director and Head of FI — North America
ING

Tod Burwell
President and CEO
BAFT

BILATERAL MEETING ROOMS

ANZ
Regency Hall

Bank of America Merrill Lynch
Gardenia A

Barclays
Executive Boardroom 1460*

BMO Capital Markets
Executive Boardrooms 1411 and 1412

BNP Paribas
Poinciana C and D

BNY Mellon
Poinciana A and B

CGI
Orchid A

Citi
Palm D

Deutsche Bank AG
Magnolia A

Fifth-Third Bank
Gardenia B

HSBC Bank
Magnolia B

JP Morgan
Palm A

PNC Bank NA
Magnolia C

Royal Bank of Canada
Orchid B

Standard Chartered Bank
Hibiscus and Camellia

Surecomp
Palm E

TD Bank
Executive Boardroom 1436*

UBS
Palm F

US Bank NA
Executive Boardroom 1435*

Wells Fargo
Palm C

*Executive Boardrooms are located on the 14th floor.
**SUNDAY, MAY 6**
1:00PM - 2:00PM  
BAFT Membership Committee Meeting  
Regency Hall 9

2:00PM – 5:00PM  
BAFT Board of Directors Meeting  
Regency Hall 2

4:45PM – 5:30PM  
BAFT Future Leaders Reception  
Regency Hall 7  
Sponsored by usbank

**MONDAY, MAY 7**
12:50PM - 2:00PM  
BAFT Future Leaders Council Meeting  
Regency Hall 2

1:30PM – 3:30PM  
Global Trade Industry Council (GTIC)  
Regency Hall 3

4:00PM – 5:00PM  
Innovation Council Meeting  
Regency Hall 3

5:00PM – 6:00PM  
Solution Provider Committee Meeting  
Regency Hall 3

**TUESDAY, MAY 8**
7:15AM – 8:15AM  
Payments Committee Meeting  
Regency Hall 3

2:00PM – 4:00PM  
Regional Bank Council Meeting  
Regency Hall 2

5:00PM – 6:00PM  
New Member/Non-Member Reception  
Grand Cypress Patio

**WEDNESDAY, MAY 9**
1:00PM – 3:00PM  
North America Council Meeting  
Regency Hall 2

**WEDNESDAY, MAY 9 | 11:30AM – 5:30PM**

**POST CONFERENCE WORKSHOP:**  
Financial Crime Compliance Workshop 2.0

Immediately after the conference, join us for a deeper dive discussion on two of the most pressing topics in Financial Crime Compliance today – Trade Based Money Laundering and Correspondent Banking. If you have not registered, but are interested in attending, please register at the BAFT Registration desk. Registration is discounted for conference attendees.
CGI
CGI FXSuite360 provides banks with a front to back office platform for Foreign Exchange in addition to a client facing Web trading and payments portal.

China Systems
China Systems is the world’s leading trade finance solutions provider. We are exclusively focused on providing a fully integrated front-to-back platform capable of transaction processing via a local, regional, international or cloud deployment. GTR Magazine has distinguished China Systems as the ‘Best Trade Finance Software Provider’ five of the past 10 years. Supporting this industry leading technology platform is a dedicated team of experienced professionals devoted to advising our clients on traditional trade and supply chain finance workflows, processes and best practices. Eximbills, our proven flagship solution, is installed in more than 150 banks and 75 countries. Eximbills can be tailored to adapt to changing real-world requirements in any business or regulatory environment for Trade Finance, Payments, and Supply Chain Finance without the need for programming modification. Our solutions carry the SWIFT Certified label for Trade Finance, Supply Chain Finance, Corporates - Trade and Supply Chain Finance, and Payments.

Copp Clark
Copp Clark is the authoritative source for holiday reference data relating to global financial markets. Our products and services enhance transactional integrity by ensuring accurate value dates and trading schedules. Our market holidays, trading hours and early closings data is recognized globally as the industry-standard. Copp Clark is a division of Pearson Canada Inc.

Currency Exchange International
Currency Exchange International provides a range of foreign currency exchange and international payment products and services in North America. CXI’s primary products and services include the exchange of foreign currencies, wire transfer payments, global EFT, issuing foreign bank drafts, and foreign cheque clearing through its proprietary web-based software, CEIFX.

Finastra
Finastra unlocks the potential of people and businesses in finance, creating a platform for open innovation. Formed in 2017 by the merger of Misys and D+H, we provide the broadest portfolio of financial services software in the world. Forty-eight of the world’s top 50 banks use Finastra.

ING
ING is a global financial institution with a strong European base. Our more than 51,000 employees offer retail and wholesale services to customers in over 40 countries. We provide the full range of trade services globally and are market leaders in pan-European cash management.

INTL FCStone
INTL FCStone Ltd provides global payment solutions to banks and commercial businesses, as well as charities, non-governmental organizations and government entities, in more than 175 countries. Leveraging decades of foreign exchange expertise and our global network of correspondent banks, we offer competitive, transparent pricing and simple, fast execution.

SwapsTech
SwapsTech is an innovative financial technology solutions provider, connecting banks and their clients through simplified user experiences. SwapsTech aims to allow financial service providers to afford the benefits of technology innovation and dramatically lower barriers to entry and expansion in their business lines. SwapsTech has built a bank operating system for the commercial and retail banking, with solutions for domestic payments, cross-border payments, Foreign Exchange, Trade Finance, Interest Rate Derivatives, International Treasury, Electronic Invoicing, Multi-currency Lending, Debt Management, Collateral Management and Market Risk Management. Using proprietary plug and play architecture, SwapsTech delivers customized solutions in a fraction of the time and cost of other solutions.
John Ahearn  
BAFT Chair, Nominating Committee  
Global Head of Trade  
Citi  

Mr. John Ahearn, a managing director in Citi’s Transaction Services (CTS) business, is currently responsible for global supply chain and trade finance, including export and agency financing, as well as asset optimization. Prior to joining Citi, Mr. Ahearn was with ABN Amro for eight years and was responsible for financial institutions and head of sales globally for the trade business. He also had senior roles at Bank of New York and started his banking career at JP Morgan as a management trainee. Mr. Ahearn is also on the BAFT Board of Directors and the Pacific Rim Bankers Association board.

Nancy Amert  
Director, Trade Innovation Lab  
CGI  

Ms. Nancy Amert has 25 plus years’ experience in credit and trade and is a recognized thought leader in supply chain finance (SCF) technologies, which support global banks and their corporate customers. As director of CGI’s Trade Innovation Lab, she is helping to lead and shape the strategic direction of the CGI Trade360 SaaS platform and its evolution into a fully integrated global solution for traditional trade, payables, receivables, collateral management and cash management. Ms. Amert and her team are actively engaged in the exploration of blockchain/DLT solutions, emerging technologies and intelligent processing automation (IPA) for trade finance and supply chain.

Andrew P. Bateman  
President, Corporate Liquidity and Bank Treasury  
FIS  

Mr. Andrew Bateman is head of FIS’ treasury, payments and receivables solutions. These businesses help corporations, insurance companies and the public sector effectively manage their treasury, risk, payments, bank connectivity, and credit and collections in order to drive free cash flow. The treasury business also helps banks manage their treasury, risk and bank connectivity. Mr. Bateman has spent more than 15 years at SunGard, where he headed up the energy business as well as helped the company expand globally with new solutions and into new market sectors. Before leading SunGard’s energy business, he was executive vice president of global accounts, chief operating officer of international distribution, and managing director of SunGard’s Avant Gard solution for EMEA. Before joining SunGard, Mr. Bateman worked at KPMG Information Solutions/GIS and in the treasury department at Rolls-Royce plc. He holds a bachelor’s degree in physics from the University of Nottingham.

Kimberly Burdette  
SVP and Manager, International Financial Institutions  
PNC Bank NA  

Ms. Kimberly Burdette is the SVP in Capital Markets for PNC Bank and the manager of its international financial institutions business. She has responsibility for the relationship, credit and compliance management of international banks with which PNC engages. PNC provides a wide range of trade, treasury management, balance sheet management and capital markets solutions and services to international financial institutions operating in the U.S. and abroad. Ms. Burdette has worked for PNC Bank and its predecessor, Pittsburgh National Bank, for 30 years. She is currently EVP of PNC’s Edge Act subsidiary, PNC Bank International. She also is the current BAFT chair.

Adam Bulava  
Executive Director of Cyber Exercises and Social Engineering  
JPMorgan Chase  

Mr. Adam Bulava is executive director of cyber exercises & social engineering at JPMorgan Chase. In this role, Mr. Bulava and his team are responsible for managing the firm’s internal and external cyber exercise engagements, to include discussion-based tabletop exercises, operational-level drills, range network simulations, and the firm’s employee phishing program. He works closely with business leaders, technology teams, and cybersecurity staff to design and deliver targeted exercises that led to measurable improvements in the firm’s cyber incident detection, response, and recovery capabilities.

Tod Burwell  
President and CEO  
BAFT  

Mr. Tod Burwell is the president and CEO of BAFT. Prior to being promoted to CEO, he served as the senior vice president of trade products with oversight of all trade-related initiatives including the Global Trade Industry Council, trade committees, and other strategic initiatives of the organization. He has over 25 years of trade, supply chain and cash management experience as a banking practitioner, as well as serving as a consultant to global corporations and suppliers of strategically integrated trade solutions. Prior to joining BAFT, Mr. Burwell was a managing director at JPMorgan Chase and held senior global management roles responsible for trade operations, launching the logistics business and managing global product sales for trade finance and logistics management.
Chris Campbell
Assistant Secretary for Financial Institutions
U.S. Department of Treasury

Mr. Christopher Campbell currently serves as the Assistant Secretary of the Treasury for Financial Institutions. He was unanimously confirmed by the United States Senate for the position in 2017. He is responsible for coordinating the Department’s efforts pertaining to financial institutions legislation and financial regulation as well as policies affecting federal agencies that regulate or insure financial institutions. Mr. Campbell oversees an office of more than 200 professional staff members and two Deputy Assistant Secretaries. Mr. Campbell advises the Secretary of the Treasury on a broad range of economic and financial policy matters impacting depository institutions, credit unions, asset management firms, insurance companies, payments, financial technology and innovation, and cryptocurrencies and distributed ledger technology. He oversees the Office of Financial Institutions Policy (OFIP) and the Federal Insurance Office (FIO) in this capacity.

Marjan Delatinne
Global Head of Banking
Ripple

Ms. Marjan Delatinne is an entrepreneurial business developer who enjoys establishing effective strategies and directing major initiatives from conceptual to implementation. With more than two decades of experience in various commercial positions (mainly big, complex and new product commercialization), she has gained valuable insights into the financial industry and the market infrastructures globally. Since joining Ripple in 2017, she has been responsible for the definition and execution of the go to market strategy and sales of Ripple product and services. Previously, Ms. Delatinne worked for SWIFT and was responsible for the commercialization of large scale projects both in securities and payments, namely Target 2 Securities and resiliency solutions for national central banks.

Rajiv Desai
SVP Head of U.S. Operations and Sales
Pelican

Mr. Rajiv Desai is SVP at Pelican with primary focus on sales, support and account management. He has in-depth experience in several industries over last 30 years. He has held several senior positions with increasing responsibilities and successful results with revenue increase, client satisfaction, and on time and within budget deliveries. He has worked with several global corporations and banks in North America, Europe, Latin America, Asia and Australia. He has broad experience in both physical and financial supply chain with primary focus in payments and compliance area. He is well versed in various payment messaging formats and technology. Additionally, he blends both technology and pragmatic business experience to address key areas of focus for banks and corporate enterprises.

April Frazer
Managing Director, Global Head of Banks
Financial Institutions Group
Wells Fargo Bank

Ms. April Frazer is managing director and global head of Banks in Wells Fargo’s Financial Institutions Group, responsible for the strategy and growth of the company’s global bank portfolio. She leads a team that partners across Wells Fargo to offer products and services to global banks and specializes in providing strategic and regulatory guidance to key banking clients. Previously, she was a managing director in Wells Fargo Securities’ Financial Institutions Investment Banking Group and led the group’s Global Regulatory Capital and Advisory practice. She was responsible for regulatory advisory and developing, marketing, and executing innovative financing solutions for financial institutions globally, with an emphasis on depository institutions. She also maintained regular dialogue with domestic and international regulatory bodies and rating agencies.

Doug Gerstle
Assistant Treasurer
The Procter & Gamble Company

Mr. Doug Gerstle, currently Procter & Gamble’s Vice President and Assistant Treasurer, joined P&G in 1982. He held various financial management assignments in manufacturing, cost analysis, and financial analysis in Memphis Tennessee, Cincinnati Ohio, Huntsville Alabama, and Mehoopany Pennsylvania. Before joining the Global Treasury Organization he spent most of his career working on P&G’s Baby Care (Pampers and Luvs), Feminine Care (Always and Tampax) and Oral Care (Crest and Oral B) businesses.

Madhav Goparaju
Senior Expert
McKinsey & Company

Mr. Madhav Goparaju is a senior expert in the Chicago office of McKinsey & Company. He recently joined McKinsey and brings over 16 years of industry experience (RBS, ABN Amro, and Wells Fargo) and seven years of consulting experience while at E&Y and Capco. His experience as a banking practitioner and consultant and his track-record of building and managing both Capco and E&Y’s first transaction banking advisory service line are a solid foundation to lead McKinsey’s North American transaction banking service line.

Brian Hansen
Intelligence Officer for Asia-Pacific
FS-ISAC

Mr. Brian Hansen serves as the intelligence officer for Asia-Pacific on the Public Private Partnerships Team of the Financial Services Information Sharing and Analysis Center (FS-ISAC). He leads FS-ISAC’s awareness on, and expertise in the latest threat intelligence impacting the industry in Asia-Pacific through coordination with internal and external affiliates, government organizations and law enforcement on threat and resilience issues. Prior to his time at FS-ISAC, He worked for the Pharmaceutical Security Institute as the senior intelligence analyst directly coordinating production of intelligence analysis on criminal involvement with
global counterfeit pharmaceutical networks, including cyber-based networks. He served in the U.S. Department of Defense in intelligence and foreign affairs roles of increasing responsibility for twenty-six years culminating as the principal intelligence officer for the deputy assistant secretary of defense with responsibility for Taiwan, China, North and South Korea, Japan and Mongolia.

Dr. Rebecca Harding  
*Independent Trade Economist*  
*CEO, Coriolis Technologies*

Dr. Rebecca Harding is an independent economist specialising in trade and trade finance and runs a TradeTech company, Coriolis Technologies, which provides Data as a Service to the trade finance sector. In this role she was nominated to the Women in FinTech powerlist in 2017. She is co-author of the acclaimed “The Weaponization of Trade: the Great Unbalancing of policy and economics.” She is advisor to the Council of the Society of Professional Economists and until February 2017 the Chief Economist of the British Bankers’ Association. She has held senior roles in business and academic institutions internationally. These include Founder and CEO of Delta Economics, CEO of Equant Analytics and as a Senior Fellow at London Business School.

Maura Liconte  
*Director and Deputy Head of Financial Crimes*  
*Analytics and Investigations*  
*Deutsche Bank*

Ms. Maura Liconte is currently a Director and Deputy Head of Financial Crimes Analytics and Investigations (“FCA&I”) for Deutsche Bank. As the Deputy Head of FCA&I, she and the Regional Head of FCI are responsible for conducting oversight of teams located in both Jacksonville, Florida and New York. FCA&I consists of the following teams: Analytics, Special Investigations, Investigations, Suspicious Activity Reporting, Governance and Management Information. The team conducts the monitoring/surveillance, as well as the investigations and identification of suspicious activity for the bank as per the Bank Secrecy Act regulations and also work with local law enforcement (i.e. FBI, Department of Justice and FinCEN). Prior to joining Deutsche Bank, Ms. Liconte worked at Standard Chartered Bank as the Head of Financial Intelligence Operations and prior to that she was the Head of Anti-Money Laundering (“AML”) at Lloyd’s Banking Group. Prior to Lloyd’s Banking Group, Ms. Liconte held a position as the Deputy Head of AML and the Head of Transaction Monitoring at Royal Bank of Scotland.

Mark Nicholson  
*Principal*  
*Deloitte*

Mr. Mark Nicholson is part of Deloitte’s Cyber Risk Services leadership team. This practice helps complex organizations more confidently leverage advanced technologies to build cyber risk programs that better align security investments with risk priorities, establish improved threat awareness and visibility, and strengthen the ability of organizations to thrive in the face of cyber incidents. Working with some of the largest global financial services organizations, he has helped forge some of the first security monitoring solutions for fraud detection and other forms of business loss prevention. Previously, as co-founder and COO of Vigilant, Inc., he brought to market the first co-sourcing solution for Cyber security monitoring and detection, and later, the first threat intelligence solutions designed specifically for security operations center integration.

Robert Mermelstein  
*Director/Treasurer*  
*Amcor Limited*

Mr. Robert Mermelstein is the Treasurer Americas for Amcor Ltd. Amcor is a global leader in responsible packaging solutions operating in 43 countries, with over 180 plants and 29,000 employees. Amcor is listed on the Australian stock exchange and has headquarters in Zurich Switzerland. Mr. Mermelstein’s primary responsibilities at Amcor include the efficient funding of its business units in the Americas as well as managing financial risk, capital structuring, working capital, repatriation, and cash management. He has over 25 years of international treasury experience in several different industries including financial services, consumer goods, and manufacturing.

Dan North  
*Chief Economist*  
*Euler Hermes North America*

Mr. Dan North has been with Euler Hermes North America since 1996, using macroeconomic and quantitative analyses to help manage Euler’s risk portfolio of more than $150 billion in annual U.S. trade transactions. As an economist, he has appeared on CNBC, Fox Business News, France 24, and Bloomberg Radio and Television. He has been quoted by Barron’s, Business Week, Paris Le Monde, Tokyo Nikkei, the BBC, the New York Times and the Wall Street Journal. After having predicted the 2008/2009 recession and its implications accurately, he was ranked fourth on Bloomberg’s list of the 65 top economic forecasters in 2010.

Shaun Osborne  
*Managing Director and Chief Currency Strategist*  
*Scotiabank*

Mr. Shaun Osborne is the chief FX strategist for Scotiabank, based in Toronto. He provides fundamental and technically-driven commentary, research and trading strategies focusing on the major and emerging market currencies for Scotiabank and its clients. He has been consistently ranked as one of the top G-10 currency forecasters in the world. Thomson/Reuters ranked him the third most accurate major currency forecaster in the world in 2008 and first overall in 2009 out of a total of 61 banks. Bloomberg ranked him the most accurate currency forecaster in the world over an 18 month period through the end of June 2010. Most recently, he was ranked in the top 10 for USD-CAD forecasts in Bloomberg’s quarterly forecast accuracy survey in every quarter between Q1 2013 and Q1 2014. Bloomberg ranked him the most accurate forecaster for EURUSD in Q4 2014 and eight most accurate forecaster for all major currencies in Q1 2015.

May 6 – 9, 2018  |  Orlando, FL  |  15
Antony Phillipson  
British Consul General, New York  
Her Majesty’s Trade Commissioner for North America

Mr. Antony Phillipson is Her Majesty’s Consul General in New York and Her Majesty’s Trade Commissioner for North America (HMTC). As consul general, he leads the government’s work promoting UK economic, commercial, political and consular interests in New York, Pennsylvania, New Jersey and Fairfield County, Connecticut. As Trade Commissioner, he champions British trade as the UK prepares for future trade agreements with countries around the world and leads the UK’s Department for International Trade (DIT) in North America. Mr. Phillipson has held a number of other posts in Her Majesty’s Government since joining the Civil Service in 1993. Most recently, he was director of trade and partnerships in the Department for Exiting the European Union.

Vinay Prabhakar  
Head of Market Strategy, Payments  
Finastra

Mr. Vinay Prabhakar is Head of Market Strategy, Payments at Finastra. He is responsible for go-to-market strategy for Finastra’s payments solutions. He has over twenty years of experience serving the needs of banks and financial institutions, having held leadership roles in marketing, strategic consulting, and product management in the global FinTech industry prior to joining Finastra.

Booshan Rengachari  
President and CEO  
SwapsTech

Mr. Booshan Rengachari is the president and CEO of SwapsTech, which he founded with the objective to bring leading, edge transaction technologies to the financial industry, connecting banks and their clients through simplified experiences akin to the experiences our own children enjoy every day on their modern devices. He aims to allow financial service providers to afford the benefits of innovative technology and dramatically lower barriers to entry and expansion in their business lines. SwapsTech has built innovative solutions for end-to-end domestic payments, cross-border payments, foreign exchange, trade finance, interest rate swaps, the international treasury, electronic invoicing, multi-currency lending, debt management, collateral Management and Risk Management. Before founding SwapsTech, Mr. Rengachari was previously international technology leader at Wells Fargo.

Amy Sahm  
Conference Program Co-Chair  
SVP and Manager, International Group  
Fulton Financial Corporation

Ms. Amy Sahm joined Fulton Financial’s International Group in 2002 following a long-term career in the Japanese banking and trade industry. She works as department manager, overseeing product development, operations, sales and risk management. The International Group at Fulton is responsible for foreign exchange risk management and all international transactional products and services including trade finance for Fulton’s customer base. The International Group primarily serves import/export SME clients within Fulton’s five state footprint.

Todd Schofield  
Worldwide Industry Lead for Financial Services  
Apple

Mr. Todd Schofield is Apple’s Worldwide Industry Lead for Financial Services, focused on business transformation through digitization and differentiated customer and employee experience. Prior to joining Apple, he was a managing director at Standard Chartered Bank where he founded and ran the Bank’s Enterprise Mobility Group as well as SC Studios, its Silicon Valley Innovation Lab.

Nick Smit  
Conference Program Co-Chair  
Managing Director and Head of Fi-North America  
ING

Mr. Nick Smit is a managing director, head of financial institutions North America, with responsibility for originating and executing transactions for financial institution clients in North America, including asset managers, insurance companies, and banks. He has 18 years’ experience in the financial industry, primarily in corporate and global client relationship management. After he joined ING in 1995 as an account manager in global clients based in Amsterdam, he held various management roles within ING’s global banking network, including head of corporate banking in Geneva, head of global clients and head of corporate clients for the Nordic Region based in Brussels, and Chief of Staff for ING’s global corporate and institutional business based in Amsterdam. Prior to joining ING, he worked in international trade and export finance at Standard Merchant Bank in Johannesburg.

Gary Stein  
Deputy Assistant Director for Cards, Payments, and Deposits Markets  
Consumer Financial Protection Bureau

Mr. Gary Stein joined the Consumer Financial Protection Bureau in December 2011 and previously served as the bureau’s deposits markets program manager. He is responsible for monitoring issues, trends, and innovations related to the consumer deposit and payments marketplace to inform policy making, supervisory efforts, and other bureau activities. He is co-lead of the bureau’s inquiry of overdraft programs and helped to organize two public events to help improve consumer access to transaction accounts. He also led creation of the bureau’s consumer protection principles for faster payment systems and serves on the steering committee of the Federal Reserve’s faster payments task force.

Farhad Subjally  
Director, Trade Product Management - Americas  
Standard Chartered Bank

Mr. Farhad Subjally is the regional head of trade product management for the transaction banking business at Standard Chartered, based in New York. His focus is on documentary and open account trade products and services that deliver sustainable value to our institutional clients for their global trade finance requirements. Farhad has been with Standard Chartered for five years. Prior to joining the bank, he was with American Express Bank, where he held a number of product and sales roles in the U.S. and the Middle East. He is also chair of the BAFT Financial Supply Chain Committee.
**Gerald Walker**  
CEO, ING Americas  
ING

Mr. Gerald Walker was appointed CEO of ING Americas in July 2017. He has worked for ING since 1990, holding a range of senior positions most recently as CEO UK, Ireland, and Middle East and Africa. Non-executive positions have included: chairman of the board of The Association of Foreign Banks (UK); board director of TheCityUK; board director of the European Association of Banking & Financial History (Germany) and member of the Wholesale Advisory Committee of the British Bankers Association.

**Stephanie Wolf**  
Head of Global Financial Services  
Company Transaction Services Sales  
Bank of America Merrill Lynch

Ms. Stephanie Wolf is managing director and head of global financial institutions and global government banking sales for Bank of America Merrill Lynch global transaction services. In this role, she leads a team of treasury services sales and product professionals worldwide for a number of industries including banks, governments, investment managers, securities firms, and insurance and specialty finance companies. Each team is accountable for the sale of global cash management, trade and supply chain finance, commercial card, balance and investment solutions, as well as maintaining and strengthening key client relationships. In addition to these responsibilities, she manages the GTS high risk client team. Prior to joining the firm in 2011, she spent 20 years at JPMorgan Chase & Co., most recently as sales executive of North American financial institutions and federal government treasury services sales.

**Kenneth Wong**  
Head of GTB Product Strategy and Innovation  
TD Bank

Mr. Kenneth Wong is head of product strategy and innovation for the global transaction bank at TD Bank that encompasses the financial institutions, cash management and trade finance lines-of-business. He has been in the financial Industry for over 28 years in different business divisions from consumer banking to corporate and institutional banking with roles from front office financial services sales and relationship management to back office operations and Technology. He is a seasoned treasury, cash management and payments practitioner with extensive experience in the foreign exchange integrated payments and clearing space. He has extensive international exposure with working assignments in Asia, Europe, Middle East and North America.

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**SPEAKERS**

**Javier Pérez-Tasso**  
Chief Executive Americas and UK  
SWIFT

Thursday, July 12  |  Keynote Address

**Payment Realities: Today and Beyond**

Join payment professionals and subject matter experts as we discuss the current wave of payment innovations, and look ahead into what the next big payment transformation might be.

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2018 BAFT GLOBAL PAYMENTS SYMPOSIUM  
July 12 – 13, 2018 | New York, NY
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<tr>
<th>COMMITTEE CO-CHAIRS</th>
<th>COMMITTEE MEMBERS</th>
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<tr>
<td>Amy Sham, Fulton Financial Corporation</td>
<td>Gail Angel</td>
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<td>Nick Smith, ING</td>
<td>Kimberly Burdette, PNC Bank NA</td>
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<td>Stephanie Wolf, Bank of America Merrill Lynch</td>
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<td>Peter Michael Zotos, Standard Chartered Bank</td>
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SAVE THESE DATES FOR UPCOMING BAFT CONFERENCES AND WORKSHOPS!

**2018**

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<tr>
<td>June 6 – 7</td>
<td>Regional Bank Workshop</td>
<td>Chicago, IL</td>
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<td>July 12 – 13</td>
<td>Global Payments Symposium</td>
<td>New York, NY</td>
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<td>July 18 – 19</td>
<td>New York Trade Finance Workshop</td>
<td>New York, NY</td>
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<td>July 19 – 20</td>
<td>West Coast Trade Finance Workshop</td>
<td>Los Angeles, CA</td>
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<td>September 26</td>
<td>Supply Chain Finance Bootcamp</td>
<td>Chicago, IL</td>
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<td>September 26 – 28</td>
<td>28th Annual Conference on International Trade</td>
<td>Chicago, IL</td>
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<td>October 21</td>
<td>10th Annual Global Councils Forum</td>
<td>Sydney, Australia</td>
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**2019**

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<tr>
<td>January 14 – 16</td>
<td>Europe Bank to Bank Forum</td>
<td>London, United Kingdom</td>
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<tr>
<td>April 28 – May 1</td>
<td>Global Annual Meeting – The Americas</td>
<td>San Diego, CA</td>
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<tr>
<td>May 1</td>
<td>Financial Crime Compliance – North America</td>
<td>San Diego, CA</td>
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BAFT Global Annual Meeting – The Americas
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SEE YOU IN CALIFORNIA IN 2019!