Thursday, June 22

8:00AM – 8:30AM
Continental Breakfast and Registration

8:30AM – 8:45AM
Welcome and Introduction
Zoran Kanlic
Trade Finance PM Head Americas
Deutsche Bank

8:45AM – 9:15AM
Global Trade Initiatives and Industry Collaboration
With focus on The Wolfsberg, ICC and BAFT Trade Finance Principles guidance document
Speaker
Stacey Facter
Senior Vice President, Trade Products
BAFT

9:15AM – 10:30AM
Standby Letter of Credit Session – Single Issue Questions
Speaker
Kristine Siebel
Chair, Standby Letter of Credit/Guarantee Committee
Société Générale

10:30AM – 10:45AM
Coffee Break

10:45AM – 11:15AM
Incoterms
Speaker
Don Smith
President
Global Trade Advisory

11:15AM – 11:45AM
Artificial Intelligence
Speaker
Donna Dillenberger
IBM Fellow
Watson Research Center

11:45AM – 12:30PM
What’s New at SWIFT
Speaker
Sam Jebamony
Vice President
JPMorgan

12:30PM – 1:15PM
Networking Luncheon

1:15PM – 2:00PM
FATCA
Speaker
Walter (Buddy) Baker
Vice President, Investment Banking Division
Goldman Sachs & Co.

2:00PM – 2:45PM
Automatic Extension Best Practices
White Paper report
Speaker
Don Smith
President
Global Trade Advisory

2:45PM – 3:00PM
Coffee Break

3:00PM – 4:00PM
US Antiboycott Compliance
Speaker
Cathleen Ryan
Assistant Director of Enforcement
Office of Antiboycott Compliance
Bureau of Industry and Security, U.S. Department of Commerce

4:00PM – 4:45PM
Latest ICC Opinions
A review of finalized ICC Opinions which sparked lively debates at the Jakarta ICC Banking Commission Meeting in April 2017.
Speaker
Rita Ricci, CDCS
Global Head, Trade Expertise Desk
BNP Paribas

4:45PM
Day One Wrap-Up
Kristine Siebel
Chair Standby Letter of Credit/Guarantee Committee
Société Générale
Don Smith
President
Global Trade Advisory

Friday, June 23

8:00AM – 8:30AM
Continental Breakfast and Registration

8:30AM – 8:35AM
Welcome

8:35AM – 9:20AM
AML/Trade Compliance
Speaker
Lee Davis
Supervisory Financial Analyst
Board of Governors of the Federal Reserve

9:20AM – 10:15AM
The New Chinese Rules
Speaker
Don Smith
President
Global Trade Advisory

10:15AM – 10:30AM
Coffee Break
10:30AM – 11:30AM

**OFAC**

Speaker
Rachel Dondarski
Chief of Financial Sector Enforcement
U.S. Department of the Treasury

11:30AM – 12:00PM

**Demand Guarantees. What the heck are they? And why you can do them**

Speaker
Michael Evan Avidon, Esq.
Partner and Co-Chair, Banking and Finance Group
Moses & Singer LLP

12:00PM – 12:15PM

**UCP700 & EUCP Update**

Speaker
Don Smith
President
Global Trade Advisory

12:15PM – 1:00PM

**Networking Luncheon**

1:00PM – 1:45PM

**Blockchain/Fintech**

Speaker
Nancy Amert
Director of the Trade Innovation Lab
CGI

1:45PM – 2:45PM

**Current Letter of Credit Case Study**

Key Takeaways From Recent Letter of Credit-Related Court Decisions
- Non-operative letter of credit no substitute for an operative credit
- Defrauded beneficiary should have sought advice of letter of credit
- Where an original document is required, a copy won’t do
- More perils for West Virginia workers compensation letters of credit
- And more …

Presenters
Michael Evan Avidon, Esq.
Partner and Co-Chair, Banking and Finance Group
Moses & Singer LLP
Albert P. Pacelli, Esq.
Partner, Banking & Finance Practice Group
Moses & Singer LLP

2:45PM – 3:00PM

**Coffee Break**

3:00PM – 4:15PM

**Moot Court**
An interactive forum where the facilitators and participants arbitrate topical letters of credit issues in a courtroom setting.

Judge
Michael Evan Avidon, Esq.
Partner and Co-Chair, Banking and Finance Group
Moses & Singer LLP

Parties
Mary Ann McCarty
Vice President and Manager
PNC Bank, NA
Rita Ricci, CDCS
Global Head, Trade Expertise Desk
BNP Paribas
Kristine Siebel
Chair Standby Letter of Credit/Guarantee Committee
Société Générale
Don Smith
President
Global Trade Advisory

4:15PM

**Workshop Wrap-Up**

Kristine Siebel
Chair Standby Letter of Credit/Guarantee Committee
Société Générale
Don Smith
President
Global Trade Advisory

JOIN US FOR UPCOMING BAFT CONFERENCES AND WORKSHOPS IN 2017-2018.

**2017**

- **July 19 - 20** Global Payments Symposium
  New York, New York
- **July 20 - 21** West Coast Trade Finance Workshop*
  Los Angeles, California
- **August 8** Financial Crime Compliance Workshop - India
  Mumbai, India
- **August 9** India Trade Finance Workshop*
  Mumbai, India
- **August 15** Financial Crime Compliance Workshop - Asia
  Hong Kong
- **September 11** 2nd Annual Supply Chain Bootcamp *
  Chicago, Illinois
- **September 11-13** 27th Annual Conference on International Trade
  Chicago, Illinois
- **October 15** 9th Annual Global Councils Forum (invite only)
  Toronto, Canada (at SIBOS)

**2018**

- **January 25-26** Canada Trade Finance Workshop*
  Toronto, Canada
- **January 15-17** Global Annual Meeting – Europe
  London, United Kindom
- **March 7-8** MENA Forum
  Dubai, UAE
- **May 6-9** North America Annual Conference
  Orlando, Florida

*PDUs for CDCS recertification are offered for each trade finance workshop.
Rachel Dondarski
Chief of Regulated Industries Oversight and Evaluation
U.S. Department of the Treasury’s Office of Foreign Assets Control (OFAC)
Ms. Rachel Dondarski is the Chief of Regulated Industries Oversight and Evaluation at the U.S. Department of the Treasury’s Office of Foreign Assets Control (OFAC), where she leads OFAC’s financial sector enforcement process. She manages the agency’s team responsible for investigating violations of U.S. economic sanctions laws committed by regulated financial institutions, including domestic and foreign banks, insurance companies, securities firms, and money services businesses. Since joining OFAC in 2006, Ms. Dondarski has worked in a variety of other roles, all with the common goal of promoting robust sanctions compliance within the financial services and international trade communities.

Stacey Factor
Senior Vice President, Trade Products
BAFT
Ms. Stacey Factor is a Senior Vice President, Trade Products where she has oversight of all trade-related advocacy, education and product-related initiatives for the association and its membership. She participates in BAFT trade committees and regional councils to advance the trade finance agenda of member institutions, including working toward standardizing trade definitions, documentation and regulations for industry adoption and consistent use. She has more than 25 years of experience in international banking, including over 20 years with JP Morgan Chase, covering emerging markets, international trade finance, cash and risk management, and securities collateral management.

Sam Jebamony
Vice President
JPMorgan
Mr. Sam Jebamony, based in Chicago is the Manager for Standby LC Operations at JPMorgan Chase Bank N.A. Prior to joining JPMorgan Chase in June 2009, Mr. Jebamony has headed International Trade Operations departments at various major domestic and international banks. With 30+ years trade product and operations experience, Mr. Jebamony has been an active participant in national and regional Standby LC Committees and is a member of the Council on International Standby Practices (CISP).

Zoran Kanlic
Trade Finance PM Head Americas
Deutsche Bank AG
Mr. Zoran Kanlic is a Director and America’s Trade Finance Product Head of Supplier Finance for Deutsche Bank’ Global Transaction Banking. Joining the bank nine years ago, he pioneered Deutsche Bank’s Financial Supply Chain business into today’s global suite of products. Prior to joining Deutsche Bank, Mr. Kanlic spent three years at Paymentom.com as a Product Manager, where he focused on the web-based invoice presentment and payment acceleration offering. He was also Managing Director at Barter for three years where he managed the web-based barter exchange.

Don Smith
Global Trade Advisory
Mr. Donald Smith has over 43 years of experience in letters of credit starting with the UCP 222. He is retired from Citibank New York and is currently President of Global Trade Advisory, a Charlotte NC based consulting firm focused on training in the traditional trade products, regulatory compliance and dispute resolution. He has been a member of the US delegation to the ICC Banking Commission since 1992, co-chaired the ICC’s Uniform Rules for Forfaiting drafting group, was a member of the group which produced the International Standby Practices ISP98

Albert P. Pacelli, Esq.
Partner, Banking & Finance Practice Group
Moses & Singer LLP
Mr. Albert Pacelli is a partner in Moses & Singer’s Banking and Finance practice. He represents global and national commercial and investment banks in connection with loans to commercial, financial, investment company, tax-exempt, and high-net worth individual borrowers, including cross-border loans insured or guaranteed, directly or indirectly, by various U.S. and foreign export credit agencies and development finance institutions, and multilateral investment banks. Mr. Pacelli’s export agency finance experience includes representation of major global banks on structured credit facilities for corporate and financial institution borrowers.

Rita Ricci, CDCS
Global Head, Trade Expertise Desk
BNP Paribas
Ms. Rita Ricci is the Global Head of the Trade Expertise Desk of BNP Paribas with over 30 years of experience in trade finance operations. Previously with CIBC in Montreal, responsible for operational delivery of trade products, acting as a Trade Consultant, providing workshops, and advising legal counsel on trade-related matters. She is Chairman of BAFT’s National LC Committee and BAFT’s National Bank to Bank Reimbursements Committee. She is also a Member of the ICC Banking Commission & Belgium National Committee.

Cathleen Ryan
Assistant Director of Enforcement Office of Antaboycott Compliance Bureau of Industry and Security, U.S. Department of Commerce
Ms. Cathleen Ryan is the Assistant Director of Enforcement in the Office of Antiboycott Compliance (Bureau of Industry and Security, U.S. Department of Commerce) (OAC), responsible for investigations and administrative enforcement actions. Ms. Ryan joined OAC in 1993, after several years in various financial, administrative and legal functions with a U.S. multinational, both in New York and Paris.

Kristine Siebel
Chair, North American Standby Letter of Credit/Guarantee Committee
Société Générale
Ms. Kristine Siebel is currently at Société Générale in their Trade Finance Group, previously she had been a Senior Credit Officer for Royal Bank of Canada responsible for their Captive Reinsurance Business in New York. Prior to joining RBC, Ms. Siebel was Assistant Vice President and Standby Letter of Credit Risk Officer for JPMorgan Chase Bank in New York. Ms. Siebel has been in Trade Services for over 35 years beginning with JPMorgan Chase’s predecessor bank Manufacturers Hanover Trust Company. Ms. Siebel has extensive experience in both the issuance and the risk aspects of Standby Letters of Credit. She has been a member of the BAFT National Standby Letter of Credit Committee since its inception in 1994 and is currently the Chair.

Don Smith
President
Global Trade Advisory
Mr. Donald Smith has over 43 years of experience in letters of credit starting with the UCP 222. He is retired from Citibank New York and is currently President of Global Trade Advisory, a Charlotte NC based consulting firm focused on training in the traditional trade products, regulatory compliance and dispute resolution. He has been a member of the US delegation to the ICC Banking Commission since 1992, co-chaired the ICC’s Uniform Rules for Forfaiting drafting group, was a member of the group which produced the International Standby Practices ISP98.