Wednesday, August 9

08:30 – 09:30
Breakfast and Registration

09:30 – 09:40
Welcome Remarks
Ms. Stacey Facter
Senior Vice President, Trade
BAFT

Mr. Krishnan Parameswaran
BAFT Trade Finance Workshop Trainer
Corporate Trainer and Advisor – International Trade and Finance

09:40 – 9:50
Opening Address
Mr. Swaminathan Janakiraman
Chief General Manager, FIG
State Bank of India

9:50 – 10:20
Trade Industry Update
Speaker
Ms. Stacey Facter
Senior Vice President, Trade
BAFT

10:20 – 10:35
Morning Coffee/Tea Break

10:35 – 11:30
Updates on FEMA 1999 on Export & Import
of Goods and Services
Speaker
Reserve Bank of India Executive

11:30 – 13:00
Letters of Credit Case Study
Speaker
Mr. Krishnan Parameswaran
BAFT Trade Finance Workshop Trainer
Corporate Trainer and Advisor – International Trade and Finance

13:00 – 14:00
Networking Lunch Break

14:00 – 14:45
Artificial Intelligence (AI):
Application of AI in AML Compliance
Speaker
Ms. Binny Jacob
Product Owner
Pelican

14:45 – 15:30
Issues and Challenges in Trade Based Money Laundering Compliance
Speaker
Mr. K.V. Karthik
Partner – Forensic, Financial Advisory
Deloitte India

15:30 – 15:45
Afternoon Coffee/Tea Break

15:45 – 16:15
Factoring
Speaker
Mr. Kai Fehr
Head of Trade - Asia Pacific, International Trade Services
Wells Fargo

16:15 – 17:15
ICC Opinions Update
Speaker
Mr. Krishnan Parameswaran
BAFT Trade Finance Workshop Trainer
Corporate Trainer and Advisor – International Trade and Finance

17:15
Closing Remarks
Speakers
Ms. Stacey Facter
Senior Vice President, Trade
BAFT

Mr. Krishnan Parameswaran
BAFT Trade Finance Workshop Trainer
Corporate Trainer and Advisor – International Trade and Finance

Follow Along
Follow us during the India Trade Finance Workshop via Twitter @BAFT_Global.
If you tweet or share photos about the workshop, please add the hashtag, #BAFT, to your message.
# Join us for upcoming BAFT Conferences and Workshops

## 2017 Events

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<td>Financial Crime Compliance Workshop – Hong Kong</td>
<td>Hong Kong</td>
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<td>September 11</td>
<td>2nd Annual Supply Chain Finance Bootcamp</td>
<td>Chicago, Illinois</td>
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<td>September 26</td>
<td>Financial Crime Compliance Workshop – Nordic Region</td>
<td>Stockholm, Sweden</td>
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<tr>
<td>October 15</td>
<td>9th Annual Global Councils Forum (invite only)</td>
<td>Toronto, Canada (at SIBOS)</td>
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## 2018 Events

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For additional information and latest updates, visit [www.baft.org/events](http://www.baft.org/events)
Ms. Stacey Facter  
Senior Vice President, Trade Products  
BAFT  

Ms. Stacey Facter is a Senior Vice President, Trade Products where she has oversight of all trade-related advocacy, education and product-related initiatives for the association and its membership. She participates in BAFT trade committees and regional councils to advance the trade finance agenda of member institutions, including working toward standardizing trade definitions, documentation and regulations for industry adoption and consistent use. Ms. Facter has more than 25 years of experience in international banking, including over 20 years with J.P. Morgan Chase, covering emerging markets, international trade finance, cash and risk management, and securities collateral management.

Mr. Kai S. Fehr  
Head of Trade, Asia Pacific  
International Trade Services  
Wells Fargo & Company  

Based in Singapore and as Head of Trade – Asia Pacific, Mr. Kai Fehr leads International Trade Service to further build Wells Fargo’s trade business for Financial Institutions and Corporate Clients in Asia Pacific. He joined Wells Fargo from Barclays Bank in Singapore, where he was Managing Director and Head of Trade & Working Capital for Asia Pacific, leading trade sales, trade product and trade asset distribution. Prior to Barclays, he was with UniCredit’s Markets and Investment Bank in Singapore where he had various roles leading a distressed debt special situation fund in the Philippines as well as being responsible for structured trade facilities, commodity finance for Asian clients. Mr. Fehr has also been the Chair of the Banking Environmental Initiative (BEI) sustainable shipment working group to achieve zero net deforestation through innovation in the trade finance supply chain.

Ms. Binny Jacob  
Product Owner  
Pelican

Mr. KV Karthik  
Partner – Forensic, Financial Advisory  
Deloitte India  

Mr. KV Karthik is a Partner and leads the Financial Services sector within Deloitte’s Forensic practice in India. He is also the India Financial Crime Leader in the APAC Financial Crime Network. Mr. Karthik has extensive experience in financial crime management having spent more than 18 years advising large corporates in financial services across private and public sectors that includes banks, brokerages, private equity firms as well as insurance companies. With a deep understanding of the Indian and South Asian market, he has led large scale remediation and investigation projects including regulatory driven investigations for both domestic and regional financial institutions. He has done extensive work in the areas of anti-money laundering, anti-fraud advisory, counter terrorist financing, economic and trade sanctions, anti-bribery and corruption and devising new target operating models for financial institutions to respond to regulatory shifts and demands. He was also part of a team, advising the Government of India during the FATF review.

Mr. Krishnan Parameswaran  
BAFT Trade Finance Workshop Trainer  
Corporate Trainer and Advisor – International Trade and Finance  

Mr. Krishnan Parameswaran started his career as a banker and spent more than 35 years in banking industry. He has now been practicing in the field of International trade and finance. He is providing consultancy service and in house training for corporates in structuring trade products and FEMA related issues to companies such as Adani group, BASF India, HPCL, L & T group companies, Mahindra, Outokumpu – (Finland), RPG, Sun Pharma, Tata group, Tecnimont, Thermax, Trumpf GmbH, Toyo Engineering, Vedanta group, Wipro and others.

His professional association and in house training with institutions include Bankers Training College of Reserve Bank of India, Bank of America, Bank of Tokyo & Mitsubishi, BNP Paribas, Bank of New York Mellon, Central Bank of India, Citi Bank, Dena Bank, Development Bank of Singapore, Deutsche Bank, Dun and Bradstreet, HDFC Bank, HSBC, Standard Chartered Bank, ICICI Bank, IDBI Bank, Indusind Bank, Kotak Bank, Union Bank of Switzerland, UCO Bank, World Trade Centre, CRISIL, Dun & Bradstreet, International Chamber of Commerce India, Confederation of Indian Industries, Indo German Chambers, Export Credit Guarantee Corporation of India, Foreign Exchange Dealers Association of India, Federation of Indian Exporters Organization and Institute of Chartered Accountants.

He is also an Associate Professor with S. P. Jain Institute of Management and Research, Mumbai India, teaching International Finance for their Dubai, Singapore, Sydney and Mumbai centers.