



2015 BAFT Europe Bank to Bank Forum

Transaction Banking At Its Best.

Partnering with Clients. Delivering Value Worldwide.

Monday, January 19

4:00PM – 6:00PM **Registration**

6:00PM – 7:30PM **Opening Reception**

Kick off the Europe Bank to Bank Forum and network with colleagues and clients during the opening reception.


Sponsored by  **ABN-AMRO**

Tuesday, January 20

ARS device will be available for all Tuesday sessions.

Sponsored by  **BARCLAYS**

7:30AM – 8:30AM **Breakfast and Registration**

Sponsored by  **FImetricx**

8:30AM – 8:45AM **Welcome and Introduction**

Alain Verschueren

Conference Co-chair

Head of Sales and Market Intelligence

Correspondent Banking – Global Trade and Transaction Banking

BNP Paribas

Rita Gonzalez

Chair, BAFT

Managing Director, Head of Institutional Sales, Americas

HSBC

Tod Burwell

President & CEO

BAFT



2015 BAFT Europe Bank to Bank Forum

Transaction Banking At Its Best.

Partnering with Clients. Delivering Value Worldwide.

8:45AM – 9:15AM **Keynote Address**

Introduction

Juultje van der Wijk

Member, BAFT Europe Council

Global Head Transaction Services Sales

ING

Keynote Speaker

William Connelly

CEO, ING Commercial Banking

Member, ING Management Board Banking

ING

9:15AM – 10:15AM **Geopolitics and Its Market Impact: Economists' Perspectives**

In this session, we ask leading economists on the big geopolitical themes and how they see the economy developing in this context. We also discuss how banks should position themselves to capitalize on these themes.

Moderator

Patrick Gmür

Head of Global Banks

Credit Suisse AG

Panelists

Mark Cliffe

Chief Economist

ING Group

Neville Hill

Head, European Economics Team

Co-Head, Global Economics and Fixed Income Strategy Group in Fixed Income Research

Credit Suisse

Professor Trevor Williams

Chief Economist, Commercial Banking

Lloyds Bank

10:15AM – 10:45AM **Networking Coffee/Tea Break**

Sponsored by  **SOCIETE
GENERALE**



2015 BAFT Europe Bank to Bank Forum

Transaction Banking At Its Best.

Partnering with Clients. Delivering Value Worldwide.

10:45AM – 11:45AM **Regulatory Reform and Transaction Banking: Key Measures and Future Outlook**

During this session, learn more about Basel III and its implications for transaction banking, the outlook on further Basel Committee steps and EU bank structural reform approach and potential consequences for transaction banking.

Moderator

Ruth Wandhöfer

GTS Head, Regulatory and Market Strategy

Citi

Panelists

Matthew L. Ekberg

Vice President, International Policy

BAFT

Dr. Anthony Kirby

Executive Director and Head of Regulatory Reform

Capital Markets and Asset Management - Risk & Regulation Division

Ernst & Young

Professor Rene Smits

Lawyer

RS Law & Society Consulting

11:45AM – 12:45PM **Compliance in Transaction Banking: A Work in Progress**

With regulations constantly changing a collaborative approach is needed. To meet the objectives of increased risk management practices, banks are spending more to support the risk architecture, a trend expected to continue as IT activities continue - from improvement of data quality and management to aggregation of group data. Common challenges that organizations face range from systems and data requirements to methodologies, metrics and culture. The effect of "de-risking" amid regulatory changes is not simply related to banks' operational risks; it is a broader concept, affecting trade finance, economic growth and financial inclusion, and emerging market economies.

Moderator

Clarissa Dann

Editor

Trade & Forfaiting Review

Panelists

Bart Claeys

KYC Programme Director

SWIFT



2015 BAFT Europe Bank to Bank Forum

Transaction Banking At Its Best.

Partnering with Clients. Delivering Value Worldwide.

Gerrie Lenting

Partner, Reputation & Financial Crime
Deloitte

David Scola

Global Head of Banks – Financial Institutions Group
Barclays

12:45PM – 1:45PM **Networking Lunch**

Sponsored by  **BNP PARIBAS**
The bank for a changing world

1:45PM – 2:45PM **TS in 2020: What Corporates Really Want!**

Our corporate clients are going through tremendous change. Innovation and technology play an ever increasing role in the life of a treasurer, whilst at the same time they have to manage their working capital, risk exposure and transaction processing across the globe. What are their needs from the corporates to the banks?

Moderator

Didier Vandenaute

Partner, Corporate Treasury Solutions Group (Belgium)
PwC

Panelists

George Dessing

Senior Vice President Treasury & Risk
Wolters Kluwer

Christophe Salmon

Chief Financial Officer EMEA
Trafigura Beheer B.V.

Eric Woons

Manager European Treasury Operations
SABIC Capital BV

2:45PM – 3:15PM **Networking Coffee/Tea Break**

Sponsored by  **BBVA** | CORPORATE
& INVESTMENT BANKING



2015 BAFT Europe Bank to Bank Forum

Transaction Banking At Its Best.

Partnering with Clients. Delivering Value Worldwide.

3:15PM – 4:45PM **The Future – What is on the Mind of Global Transaction Banking Leaders?**

Join the conversation with global transaction banking leaders on their thoughts on strengths, weaknesses, opportunities and threats on Transaction Banking (TB). How will TB be conducted going forward? How will the banking models look like? Will there be partnerships or new players in the market? How will we face cybercrime and what opportunities can we grasp from the new technologies?

Moderator

Axel Miller, PhD

Partner

Oliver Wyman

Panelists

Alex Manson

Group Head Transaction Banking

Standard Chartered Bank

Naveed Sultan

Global Treasury and Trade Solutions Head

Citi

4:45PM – 6:30 **Reception at the Museum**

Join us for a one-of-a kind networking reception at the world famous Rijksmuseum, the museum of the Netherlands. As a national institute, the Rijksmuseum offers a representative overview of Dutch art and history from the Middle Ages onwards, and of major aspects of European and Asian art.

This special reception is included with full conference registration and attendees will have a private viewing of the collection during the reception. Shuttle buses to the museum and back to the hotel will be provided.

Sponsored by **ING** 

7:30PM – 10:00PM **Dinner with Keynote Speaker: “Top Europe Risks in 2015”**

Introduction

Eszter Wijkman

Co-chair, BAFT Europe Council

SVP, Client Executive & Senior Advisor

Skandinaviska Enskilda Banken



2015 BAFT Europe Bank to Bank Forum

Transaction Banking At Its Best.

Partnering with Clients. Delivering Value Worldwide.

Keynote Speaker

Mujtaba Rahman

Head of Practice Europe

Eurasia Group

Sponsored by 

Wednesday, January 21

ARS device will be available for all Wednesday sessions.

Sponsored by 

7:30AM – 8:15AM **Breakfast and Registration**

8:15AM – 8:30AM **Welcome and Introduction**

Tod Burwell

President & CEO

BAFT

8:30AM – 9:00AM **Keynote Address: “Drivers for Change in the World of Transaction Services and Financial Markets”**

Keynote Speaker

Jan Paul van Pul

Head of Market Infrastructure

ABN AMRO Bank N.V.

9:00AM – 10:30AM **Trade Finance: Business as Usual?**

Trade finance is a back bone of the real economy and a core business for banks. But many recent market evolutions such as increased regulations and compliance constraints, de-risking, disintermediation, innovation, push for more transparency and standardization, and other factors have consequences. What is the foreseeable impact on the Trade Finance landscape and the role of banks? The panel will seek views of Banking, Corporate and Multilateral representatives.

Moderator

Jonathan Bell

Editor-in-chief, TXF Media

TXF: Trade & Export Finance



2015 BAFT Europe Bank to Bank Forum

Transaction Banking At Its Best.

Partnering with Clients. Delivering Value Worldwide.

Panelists

John Ahearn

Managing Director
Global Head - Trade
Citi

Pieterbas Kist

Head of Financial Sourcing
Philips Capital

Christof Maetze

Member of the Executive Management Board
Commerzbank AG

Scott Stevenson

Senior Manager
Supply Chain Solutions
International Finance Corporation

10:30AM – 11:00AM **Networking Coffee/Tea Break**



Sponsored by

KYC Exchange Net AG

11:00AM – 12:00PM **The Changing Paradigm of Liquidity Monitoring and Measurement**

Liquidity management has moved up the regulatory agenda and previous plans and assumptions are no longer considered sufficient or acceptable. Our expert panel will discuss how the industry is adjusting to this new regime and discuss consequences both anticipated and unanticipated.

Moderator

Jonathan Butterfield

Managing Director
JWHB Associates

Panelists

Peter Lightfoot

Head of London Risk Management
CLS Group

Ludy Limburg

Vice President
Royal Bank of Scotland



2015 BAFT Europe Bank to Bank Forum

Transaction Banking At Its Best.

Partnering with Clients. Delivering Value Worldwide.

David Scola

Global Head of Banks – Financial Institutions Group
Barclays

12:00PM – 1:00PM **Payments and Innovation: Are Banks Ahead of Time or Already Too Late?**

Innovation in payments is a classic topic. Nevertheless, it can take multiple forms and it poses numerous questions: How will the changes impact our day-to-day life and the payments world? Who are the new players? Will emerging technologies for payments routing, clearing and settlement take off? When will same-day transaction settlement happen across the globe? What initiatives are banks taking on their own or jointly with other players to follow the transformation of this industry? Does anybody have a clear view of our future in that respect, including the limits of innovation in an ever more regulated landscape?

Moderator

Kevin Brown

Senior Advisor, Global Payments
KPMG LLP

Panelists

Nilesh Dusane

Director, Business Development
Ripple Labs

Bruno Fabre

Sr. Innovation Manager
ABN AMRO Bank N.V.

Mehmet Sezgin

Head of Global Payment Systems
BBVA Group

1:00PM – 1:15PM **Closing Remarks**

Daniel Verbruggen

Conference Co-chair, BAFT 2015 Europe Bank to Bank Forum
Managing Director and Head, Relationship Mgmt
BNY Mellon

Tod Burwell

President and CEO
BAFT



2015 BAFT Europe Bank to Bank Forum

Transaction Banking At Its Best.

Partnering with Clients. Delivering Value Worldwide.

1:15PM – 3:00PM **Networking Lunch with Award Ceremony**

**GLOBAL
FINANCE**

Join your colleagues, providers and clients for another networking opportunity over a delicious buffet lunch spread, and celebrate with awardees for the Global Finance Best Trade Finance and Supply Chain Bank awards. Networking and awards luncheon is included with conference registration. There is a *USD\$100 registration fee for awardees attending the Awards Luncheon ONLY.*