Thursday, June 16

8:00AM - 8:30AM
Continental Breakfast and Registration

8:30AM - 8:45AM
Welcome and Introduction
John Baranello
Director, Head of Trade Finance Product Management-Americas
Deutsche Bank

8:45AM - 9:15AM
Global Trade Initiatives and Industry Collaboration
Update on BAFT and other trade related initiatives with different industry bodies
Stacey Facter
Senior Vice President, Trade Products
BAFT

9:15AM - 10:15AM
Standby Letter of Credit Session - Single Issue Questions
Kristine Siebel
Chair
Standby Letter of Credit/Guarantee Committee

Don Smith
Consultant
Global Trade Advisory

10:15AM - 10:30AM
Coffee Break

10:30AM - 11:30AM
URDG 758 and International Guarantees
International guarantees may be subject to different laws, regulations and practices in other countries which are not necessarily known by all parties. Are there solutions for dealing with open-ended guarantees, the nature of the undertakings, 'extend or pay' requests, transferability issues, non-documentary conditions, etc...? How does the URDG758 respond to these challenges?

Gauthier Bernard, CDCS
Expert Consultant - International Guarantees
BNP Paribas

11:30AM - 12:30PM
Automatic Extension Best Practices
A report on the status of the Standby Letter of Credit / Guarantee Committee Working Group on Industry Practices
Kristine Siebel
Chair
Standby Letter of Credit/Guarantee Committee

Don Smith
Consultant
Global Trade Advisory

12:30PM - 1:15PM
Networking Luncheon

1:15PM - 2:00PM
US Antiboycott Compliance
Cathleen Ryan
Assistant Director of Enforcement
Office of Antiboycott Compliance
Bureau of Industry and Security, U.S. Department of Commerce

2:00PM - 2:30PM
What's New at SWIFT
Janna Webskowski
Product Manager
U.S. Bancorp

2:30PM - 3:30PM
AML/Trade Compliance Panel
The panel will discuss the changes in regulatory expectation, like extension of trade based financial crime coverage from traditional Money Laundering to areas of Tax Evasion / Fraud and Defence & Dual Use Goods. The challenges banks face in designing and implementing controls when the criminals quickly find ways around AML controls. Discussion includes differentiating between Trade Based Money Laundering (TBML) and Trade Finance Based Money Laundering (TFML), what bank can monitor/control and where port or customs authorities need to step in. Industry stakeholders need to work together in combating trade based financial crime.

Talal Mahmud
Regional Head Financial Crime Compliance, Trade Standard Chartered Bank

Ian Wright
Consultant

3:30PM - 3:45PM
Coffee Break

3:45PM - 4:30PM
Latest ICC Opinions
A review of finalized ICC Opinions which sparked lively debates at the Johannesburg ICC Banking Commission Meeting in April 2016.

Rita Ricci, CDCS
Global Head, Trade Expertise Desk
BNP Paribas

4:30PM - 5:00PM
Distributed Ledgers and Potential Applications
To promote broad understanding how distributed ledger technology could impact global transaction banking, Henry Roxas will describe R3’s business model, network architecture, and illustrative trade finance use case efforts.

Henry Roxas
Senior Business Analyst
R3CEV

5:00PM
Day One Wrap-Up
John Baranello
Friday, June 17

8:00AM - 8:30AM
Continental Breakfast and Registration

8:30AM - 8:35AM
Welcome
John Baranello
Director, Head of Trade Finance Product
Management-Americas
Deutsche Bank

8:35AM - 9:30AM
Oil & Gas
Presentation on BAFTs newly released
Oil & Gas Best Practices Guidance Document
Glenn Ransier
Vice President, NA Market Manager
Citibank NA

9:30AM - 10:15AM
Trade Finance from a Regional Bank P.O.V.
Angelina Juarez, CDCS
Vice President & Manager of International Operations
UMB Bank

10:15AM - 10:30AM
Coffee Break

10:30AM - 11:30AM
OFAC
Jim Wilde
Office of Foreign Assets Control
U.S. Department of the Treasury

11:30AM - 12:15PM
This Digital Thing Does Not Have to Be So Hard—Online Presentations Under UCP 600
While there are a lot of new ideas for changing trade and digitizing trade documentation, including BPOs, E-BLs and even e-UCP transactions, most of the benefits of these new technologies can be achieved with existing letter of credit rules and documents. Review two Fortune 500 case studies: How are major exporters presenting original UCP 600 letter of credit, examined in the US to issuing banks in China within a day or a few days after shipment without international courier expense or delay. Yes—including the original transport document!
Elizabeth Payment
Vice President, Product & Client Development
Trade Technologies, Inc.

12:15AM - 1:00PM
Networking Luncheon

1:00PM - 1:45PM
Standard Definitions for Techniques of Supply Chain Finance
Learn about the publication of a cross industry glossary for Supply Chain Finance Products:
Who? What? Why? And next steps
Stacey Facter
Senior Vice President, Trade Products
BAFT

1:45PM - 2:30PM
What Corporates Expect from Their Trade Banks
Jennifer Davidson
US Trade Execution Manager
Cargill

2:30PM - 2:45PM
Coffee Break

2:45PM - 4:00PM
Moot Court
An interactive forum where the facilitators and participants arbitrate topical letters of credit issues in a courtroom setting.
Michael Evan Avidon, Esq.
Partner and Co-Chair, Banking and Finance Group
Moses & Singer LLP

4:00PM
Workshop Wrap-Up
John Baranello
Director, Head of Trade Finance Product
Management-Americas
Deutsche Bank