

Updates

A Year of Collaboration for the Advancement of the Industry



The **2023 BAFT Annual Review** is now available. This year, our community saw a return to normalcy post pandemic as we collaborated for several in-person conference and events, launched new committees and working groups, and addressed a variety of industry goals.

In addition, we graduated the largest class in the history of the Future Leaders Program, greatly expanded online education and in-house training programs, and continued to advance important industry issues on behalf of our diverse global membership.

[READ the Annual Review Digest](#)

BAFT Welcomes Daniel Pinho, VP of Operations and Business Management



BAFT has named Daniel Pinho as its new Vice President of Operations and Business Management. Prior to joining BAFT, Pinho was Senior Vice president and Assistant Group Manager of Trade Finance at PNC, where he held a number of roles over the past 19 years. Prior to PNC, he worked at UPS Capital Business Credit.

Pinho will oversee the business operations of the association, support its North America and Regional Bank Councils, and education initiatives including the Future Leaders Program.

Trade, Payments and Policy Updates

Respondent's Playbook, 2023 revision

An updated version of the Respondent's Playbook, originally published in 2019, is set to be released in October. BAFT, together with its members from several international correspondent banks updated the Playbook to reflect the current market conditions. This invaluable resource will provide information, tips, and guidelines for Respondent banks seeking a correspondent relationship.

Uneven Regulation on Payments

The Global Payments Industry Council (GPIC) collaborated on a white paper entitled, "Uneven Regulations in Payments", to address the uneven regulatory landscape in the payments industry. BAFT will be seeking input from the industry in the next few weeks, before publishing the final paper.

From Discussions to the Real Deal: The Digitalization of Trade Finance

Many financial institutions have invested in technology and jumped on the digital bandwagon, but when will we see critical change in the digitalization of trade finance processes? Tod Burwell, President and CEO of BAFT, sat down with Carl Wegner, CEO of Contour, to discuss the inefficiencies of the global trade system and the future of digital adoption. To learn more, visit [BAFT.org](#)

Navigating the Future of Digital Payments: Efficiency, Security, and Compliance

In an era marked by technological advancement and rapid digitization, the landscape of financial transactions has undergone a transformative shift. Traditional modes of payment, such as checks and physical currency, have given way to the convenience and efficiency of digital payments. To learn more, visit [BAFT.org](#).

Call for Session and Speaker Proposals

Be a part of the conversations on several upcoming BAFT events. We are currently seeking thought leaders and industry experts to share their insights on compelling topics and visionary initiatives of interest to the industry. The call for proposals for the **2024 BAFT Europe Bank-to-Bank Forum** and the **2024 BAFT International Trade and Payments Conference** are currently open, but submission deadlines are coming up soon.

Be on the lookout for the 2024 MENA Bank to Bank Forum Call for Session and Speakers.



[SUBMIT Proposal Now](#)



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[Coming Soon](#)

Now Available: BAFT Certificate in Advanced Trade Finance (CATF)

The BAFT Certificate in Advanced Trade Finance looks to provide participants with a deep understanding of the trade finance business and its various implications. Attendees will leave with a macro-level understanding of managing and mitigating emerging markets and other cross-border risks, understanding the links between supply chain finance and procurement, and become familiarized with inventory finance.



Check out other [BAFT certificates and training courses](#).

Application Now Open for the 2024 BAFT Future Leader's Class

Applications for the BAFT Future Leader's class of 2024 are now open. Launched in 2015, this program looks to support the identification and development of the next generation of leadership in transaction banking. Now in its ninth year, the BAFT Future Leaders demonstrate that a collaborative industry approach to talent recognition and development provides individual, organizational, and industry value.

The application deadline is **October 14, 2023**. Check with your primary contact to apply.

[LEARN MORE](#)

Future Leaders Alumni Spotlight: Meet Adam Hanke, Class of 2018



Q: What has the Future Leaders program meant to you and your career?

A: The program itself exposed me and other Future Leaders to consider key topics affecting the industry through the demanding project work, which had the combined effect of enhancing industry knowledge but also further enhancing my professional network in seeking SME input to deliver the project. I'm extremely grateful to BAFT for providing these opportunities.

[Read more](#) about Adam and his Future Leaders experience.

BAFT Membership

BAFT continues to promote thought leadership and drive forward a broad list of initiatives. Our comment letters, standard documents, guidance documents and industry definitions are valued by our members around the globe.



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For more information on BAFT Membership, please contact [Nancy Monahan](#), Senior Director of Membership for further information.

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